

# FARMBOOK JUNE 2024

The book that briefly presents our 121 European dairy farms

link to the website

esilience

Resilience for Dairy (R4D) has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 101000770





R4D FARMBOOK |

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R4D FARMBOOK |

## What about this project ?

Resilience 4 Dairy is a European project to contribute to the social, economic and environmental development of dairy farming. The project, funded by the **EU Horizon 2020 programme**, was launched in January 2021. During the last three and half years, **18 organisations** from **15 European countries** were cooperating under the leadership of the French Institut de l'Élevage IDELE.

R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity. R4D was focused on three knowledge areas in order to enhance dairy farms' sustainability:

- Economic and social resilience
- Technical efficiency
- Environment, animal welfare and society friendly production systems.







## R4D DAIRY FARM NETWORK In few facts and figures

## 121 R4D Pilots Farms

### **Global production of all pilots farms**

23,750 Dairy cows



### Average production of a R4D pilots farms

#### Average of 8,980 litres of milk per cow

#### Average of 1,970,000 litres of milk per farm



#### Average dairy cows per farm: 194 cows/farm





## A huge diversity amongst farms and countries

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- From 64 000 litres/farm/year to 23 000 000 litres/farm/year
  - From 1 Workforce to 130
    - 54 % Pilot farm with dairy activity and one or several additional activities per farm

milk, dairy cattle and forage production

#### 46 % Pilot farm are specialized in dairy production

cereals, milk processing and direct sales (yogurt, cheese, ice cream...), energy production (solar panels, biogas units), and agrotourism (farm visits, rural hostels, restaurants...).





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## R4D DAIRY FARM NETWORK Farm's presentations









#### EARL DE LA LANDERIE Pilot Farm description Savigny (Normandy)– 2022







- 2x6 TPA milking parlour, single output
- MilkTaxi

#### **Production / Technical results**

• 604,000 liters of milk produced

- 6,230 l/ha main forage area
- 46 g/l fat & 37 g/l protein content
- Load: 1.4 LU/ha main forage area
- 7,000 I/DC/year of raw milk and 7,800 I/DC of corrected milk





-High economic efficiency -Good technical skills level (pastures, healthcare) -Agrotourism



#### Weaknesses

-Limited area accessible for dairy cows (grazing) -Size of the milking parlour



-Strong participation in networks and partnerships



-Weather conditions that could lead to a reduction of the tourism part

#### Farmer's strategy for a "resilient" system:

In order to have a resilient system, the farmers have developed a family-based production system that values milk production, with a majority share of grass, by a Norman herd. With the development of farm tourism activity with gites and tree houses, a particular attention is paid to the acceptability of this traditional Norman system to welcome a urban audience (food autonomy, animal welfare, proximity

and positive attitude). A high level of resilience for this farm with an efficient organization, a technical and organizational anticipation at its best, a natural propensity for exchanges and self-questioning.

#### Aspirations / Needs for the future

Maintaining the high economic efficiency of the system by reinforcing the share of food autonomy, the quality of the pastures and milk. By targeting tourists, farmers wish to reinforce the attractiveness of the farming profession and especially their positive communication.



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R4D pilot farmers are involved in a National Dairy Akis group where needs, solutions and knowledge are exchanged with other farmers, advisors and scientists on their way to build a resilient system.



Operating costs = 29% of gross product





#### Strengths

Good economic efficiency
Technical skills
Creators and partners of their own dairy, in the short supply chain
Complementary productions



#### Weaknesses

Few areas accessible for grazing (27 ares/DC at spring and 57 ares/DC in summer
Long working hours due to the fragmentation of the land
Dry area



Strong involvement in networks and partnerships
Transmission of the farm
Close to Saint Brieuc dynamic sector



 Climatic hazards in the dry area could lead to a reduction in the number of animals
 Loss of land in urban areas

#### Farmer's strategy for a resilient system

To build a resilient organic system, the farm owners have come up with a cost-effective and selfsufficient way of being less dependant on input price (feed, fuel, etc.). Calving occurs at autumn to liberate grasslands and ease the workload during summer. Also, having two productions (milk & poultry) diversifies their income. The farm's good economic results make it possible for the owners to hire an employee and free up their own personal time to engage in their own personal commitments.

#### Aspirations/Needs for the future

They are now preparing the transfer of the farm to their employee by training and helping him with his succession plan. They want to perpetuate the farm's current model by passing it on.



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#### Ferme des deux vallées Pilot Farm description Saint Romain de Popey – 2022





- 39 g/L fat & 32 g/L protein content
- 6 900 L/cow/year

- 215 g/L de concentrés
- Operational load = 29 % of gross product
- Net profit : 37 % of gross product

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To build a resilient system, farmers went to a feed self-sufficiency system and work on complementary of their productions. Thanks to the cheese dairy unit and the meat production, they decide the price of

#### Aspirations/needs for the future

Farmers would like to reduce the use of chimical fertilizer by decreasing maize production and increasing multispecies pasture. Also, they keep improving the adaptation of their system to climate change.



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#### GAEC de la FROMAGÈRE **Pilot Farm description** St Martin d'Aubigny – 2021





- 5,729 I/DC/year and 6,690 I/ha main forage area Operating expenses: 34% gross revenue





PDOFodder autonomyEconomic efficiency

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#### Weaknesses

•Purchase of concentrates and straw



 Strong involvement in networks and partnerships, especially in PDO



Climatic hazards No-till cultures and glyphosate removal may affect plot contamination

#### Farmer's strategy for a "resilient" system

Grazing has been a focus for several years: implementation of dynamic grazing since 2016, measurement of grass heights once a week in the 29 paddocks during the grazing/grass harvest season, increase of areas for legume cultures... This focus makes it possible to reduce the dependence on concentrates.

#### Aspirations / Needs for the future

With the arrival of Astrid in 2021, to continue with the same objective: for this purpose, installation of boviduc to facilitate the access of the DCs to the pasture, starting of 2 stalls milking robot during 2022 with of course, a strong interest for grazing: in parallel, work on the ways to access the pasture, watering, quality of the crops...

These boviduc and milking robots will facilitate the management and the organization of work, which will allow to produce an additional volume with less work for the milking of course, but also for the management of the pasture with the sorting gates!



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#### GAEC Pré en Bulles Pilot Farm description *Hillion – 2021*





Operating costs = 37% of gross product





Economic efficiency
Recent set-up - 3 years
Diverse production systems

 Accessible area (23 ha)
 Percentage of milk sold directly (ice cream parlour)



#### Weaknesses

Not quite self-sufficient in fodder : buy 8TDM /year
High stocking density in dry areas



Strong involvement in networks and partnerships
Direct sale of cider and apple juice



 Climatic hazards could lead to a reduction in the number of animals
 Urban land pressure

#### Farmer's strategy for a resilient system

To build a resilient system, Benoît and Dominique went for a cost-effective and independent strategy to be less dependent on the input prices (feed, fuel, etc.) found in organic farming by diversifying their income (long supply chain milk and short supply-chain cider). In order to further develop this protein and fodder autonomy, they have been testing new fodders: sorghum, rapeseed, trees, etc. and are also diversifying their grasslands to compensate for drier areas: cocksfoot, Ray-grass, clover, alfalfa, plantain, fescue, etc.

#### Aspirations/Needs for the future

Both farmers wish to continue with this autonomy and climatic resilience by focusing on hedges and fodder trees: planting, fodder testing, etc., as well as on reducing GHGs on the farm.



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• 4,000 l/cow/year 2,650 l/ha forage area

- OAD milking for 270 days (=9 months) of lactation
- 1

Operating costs = 6% of gross product





#### • Economic efficiency

- Technical skillsLess worktime
- Low load (adapted, room to manoeuvre)
- Little dependence on inputs and price volatility



#### Weaknesses

Milk is mostly the source of incomeReproductive

diseases more troublesome in group calving system



 Strong involvement in networks and partnerships

Knowledge sharing through communication and bookwriting

 Diversification of workshops (meat, honey, apples, vines,



Increasing effects of climate change
Context of the dairy industry

#### Farmer's strategy for a resilient system

To build a resilient system, both farmers went for a cost-effective and independent strategy by grouping all calving over 9 weeks at springtime. By milking once a day and closing the milking parlour 2.5 months in winter, they both fulfil their aim of limited working hours ranging from 10h/week to 70h/week (at peak) for 2.5 labour units. The grass-based system contributes to limit their environmental impact by reducing their GHG emissions. Carbon emissions are thus reduced thanks to grasslands and hedges, and by limiting the number of unproductive animals on the farm.

#### Aspirations/Needs for the future

Farmers are seeking to go ever further towards energy self-sufficiency. They also aim to gain greater control over the future of the farm's production (milk and meat). The GAEC now wants to communicate widely, highlighting their quality of life, the excellent economic results and the low environmental impact of the system. By reaching out to non-farmers in particular, the farmers hope to make the farming profession more attractive.



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#### GAEC DOUILLET Pilot Farm description Val D'Izé – 2021





- 270 days/year/complete grazing year
- Operating costs = 21% of total product

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- Reduced working time
- High economic efficiency
- Good technical skills
- (grazing, care)
- Grouped parcels
- Good land potential
- 10 years farm business plan



#### Weaknesses

 Some parcels are humid
 Only one organic breeder for the delegation of heifer breeding in the department for now



Farm seeds adapted to soils for farm modernization plan
Involvement in his dairy



- Climate hazards
  Context of the organic dairy industry
- Farm transfer

#### Farmer's strategy for a "resilient" system

To build a resilient system in organic agriculture, the farmers adopted a cost-saving and self-sufficient strategy in order to be less dependent on the price of inputs (feed, fuel, etc.). The fodder is mainly made of grazed and stored grass with dehydrated corn before being distributed by the robot. Crossbreeding provides cows that are strong and adapted to grazing while maintaining milk productivity. By maximizing grazing, implementing milking robots and delegating the breeding of heifers to an outside farm, the farmers have reached their work objectives with less than 35 hours/week/partner.

#### Aspirations/Needs for the future

The farmers wish to maintain the economic efficiency of the farm with an self-sufficient grassland system. After the retirement of his father, Romain wishes to keep his working time objectives in order to keep his commitments and projects outside of the farm.



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#### **GAEC LE TROUENCON Pilot Farm description** Val Couesnon – 2022





- 7,500 l/cow/year & 7,950 l/ha fodder area
- Grazing of heifers and steers as early as the 1<sup>st</sup> year
- Gross margin = 73% of cattle product 372 €/1000 |
- Herd feed cost = 90 €/1000 |





#### Strengths

Grouped parcels with 84ha available for cows
Solid economic efficiency
Complementarity of dairy & meat activities
All Farms' equipment is owned & managed within cooperatives



#### Weaknesses

 or remote plots
 some of the land are not fit for manure/slurry spreading
 need to purchase nitrogen corrector to balance rations



Feeder cows for calves sold at 15 days
Use of chipped wood from hedges as litter for non dairy livestock units
25% corn silage hoed



•Philippe's retirement within 5-6 years

•Climate events impacting grass and corn fodder yields

#### Farmer's strategy for a "resilient" system

In order to build a resilient system, the farmers have set up a low-cost, autonomous system to reduce their dependence on the cost of inputs (feed, fertilizer, fuel, etc.). The milk is produced by balanced fodder without energy concentrate. Nitrogen-rich grazing and early mowings of lucerne as well as hybrid ryegrass and red clover grasslands reduce the use of nitrogen correctors. Technically, crossbreeding is meant to improve cows' longevity and health while maintaining a satisfactory productivity per cow. The cultivation of corn, the valuation of animal manure throughout the agriculture area, the rotations with grasslands as break crops, and antibiotic-free drying contribute to environmental resilience.

#### Aspirations / Needs for the future:

The farmers wish to continue and cement the latest actions implemented such as crossbreeding and block calving in autumn. They wish to maintain the economic efficiency of the farm, maintain a milk production per cow and gain in protein autonomy.



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- Winter 2023 feed cost 111€/1000L
- 356€/ 1000l • Carbon foot print : 0,9 kg eq CO2/l





#### Strenghts <u>Consideration about farm</u>

strategy,
Anticipation about expectation (environment, social), work force evolution
Technical and economical efficiency



#### Weaknesses

 Feed system reliant on meal (and price Limited area, which lead to a high productivity/ha



 Strong involvement in networks, partnerships and training

 Come back of Alexis with news project, but following on the farm strategy



 Pressure on land (price, with resident)
 Dairy specialised system : precarious if price instability

#### Farmer's strategy for a « resilient » system

To built a resilient system, the farmers have adopted a spesialization strategy in dairy and work simplification (cattle and crops).

They focus mainly on 2 topics : 1st the environment with no tillage practice, the use of cover crop, alternative medicines. The farm is involved in Law carbon label. The 2<sup>nd</sup> one is about social expectations with a lot of communication actions : Savoir vert, open days, articles...

#### Aspirations for the future

Jean-Marc and Elisabeth anticipate the farm transmission to Alexis : transfert of responsability, decisions making...



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9500l/cow/year - 15000l/ ha forage

- 330kg concentrate/heifer/year
- Gross margin 2020/21: 199 €/1000L
- Carbon footprint : 1kg eq CO2/I





- Work productivity
- One free week-end out of 2
- Diversified system in case
- of market instability



#### Weakness

- Intensif system,
   dépendance to input (and price)
   Farm in the middle of the
- village, few expansion options Land dividing up (50 plots)



Good land potential
Close to an urban area with consumers



- Input price
- Regional dynamic in dairy farming

#### Farmer's strategy for a resilient system

A farm with attractive work conditions : on-call daily work can be done alone, alternate week-ends and vacations Economics : Reasoned investment, Secured income (using/recycling old barns to limit the investment, labour tool not full crowded, diversified income) Develop activities to strenghten the dairy unit : digester unit nowadays, milk processing maybe tomorrow Aspirations/Needs for the future Maintain good work conditions and in the same time prepare the retirement of the father **Improvement project - objectives**  Lighten on-call daily work ECONOMY & LABOUR Pay off recent investment Diversify income coming from the dairy Low carbon approach Reduce input price PROJECT RESOURCE **ENVIRONMENT** Efficiency ANIMAL WELLBEING **Partenaires a**GRICULTURES **a**GRICULTURES **AGRICULTURES** INSTITUT DE **idele** & TERRITOIRES & TERRITOIRES & TERRITOIRE AMBRES D'AGRICULTU

"Resilience 4 Dairy" est un projet européen impliquant 15 pays européens et 18 partenaires. R4D est un réseau thématique visant à soutenir l'élevage laitier européen dans les régions où l'élevage laitier est une activité économique importante.



Les fermes pilotes de R4D sont impliquées dans un groupe de travail national visant à partager avec d'autres éleveurs, conseillers et scientifiques les besoins et solutions pour construire des systèmes laitiers résilients.

Plus d'informations https://resilience4dairy.eu/



#### **Domaine de Merval Pilot Farm description** Brémontier-Merval - 2021





- 42,5 % fat & 34,6 % protein content
- Stocking rate: 1.3 LU / ha forage area
- 4 000 l/cow/year & 3 660 l/ha forage area
- 1,7 t DM of stored fodder / LU
- 85 kg of concentrate/cow/year
- Operating costs = 12% of Revenues





 High economic efficiency
 Good technical skills (grazing, health statue)
 Polyvalent labour

Polyvalent labour

• Strong complementarity of the productions



#### Weaknesses

• Not 100% selfsufficient in fodder



To disseminate innovation
To disseminate innovation
via the high school
To distribute products in important cities (Rouen, Caen. Paris)



 Climatic hazards may require to reduce stocking rate

#### Farmer's strategy for a "resilient" system

To build a resilient system, the farmers have adopted a strategy of autonomy and low-cost in order to be less dependent on the input prices (feed, fuel, etc.). By transforming the milk on the farm, they can fixe sales prices to cover the production costs and to ensure a good remuneration of the workforce. The complementarity of the productions allows a better valorization of the by-products (wood chips, whey, etc.) and thus to accentuate this resilience.

#### Aspirations / Needs for the future

The farmers now wish to communicate widely on the transition approach achieved on the farm, highlighting the very good economic results. By addressing in particular the students at the high school, the farmers want to strengthen the attractiveness of the farmer's profession.



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## R4D DAIRY FARM NETWORK Farm's presentations









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CFP: 1,01 CO<sub>2</sub> eq./kg FPCM (2021)





important measures. Other important things are separate group housing on sand for dry cows, antibiotic use is close to zero. And the farmer is also member of Ben&Jerry's caring dairy project.

Areas of interest / Aspirations / Needs for the future

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- Age of cows: 4Y 3M
- 13 200 kg of milk /cow /year (FPCM)
- Return over feed cost : 32 €/100 |
- CFP: 0,87 CO<sub>2</sub> eq./kg FPCM (2021)





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- Fat : 4,4 g/l & protein: 3,6 g/l
- Replacement Rate: 26 %
- 9 640 kg of milk /cow /year (FPCM)
- 2 490 kg of concentrated feed/cow/year
- Return over feed cost : 21 €/100 I





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This company is focused on cost control. Top production is not the objective. Johan and Maria have a very strong social commitment. Their motto is 'farming to live, not living to farm'. They have always been involved in working groups and research. They are very strongly open to sharing knowledge and have done so throughout their careers. Last they developed a machine to crush and feed fodder beet automatically via the milking robot.

# Areas of interest / Aspirations / Needs for the future

They feel that young farmers are not given enough space in Flanders today and that it is therefore difficult to motivate them. This is very unfortunate.



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• Milking: herringbone parlour 7 & 8

#### Young stock

< 6 months : straw</p>

## Production / Technical results (2021)

- 905 000 liters of milk produced
- Fat : 4,6 g/l & protein: 3,5 g/l
- Replacement Rate: 34 %
- 9 550 kg of milk /cow /year (FPCM)
- 1 140 kg of concentrate/cow/year
- 2 050 kg of concentrated feed/cow/year
- Return over feed cost : 21,5 €/100 I



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- Age of cows: 4Y 6M
- 11 800 kg of milk /cow /year (FPCM)
- farm and growing)
- Return over feed cost : 27 €/100 I





# Areas of interest / Aspirations / Needs for the future

Reasoned and calculated are 2 key words at this company. The main focus should be on the cows and producing milk. Therefore, they want to further focus on ration knowledge and genetics. Family life also gets an important place on this farm.



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- Fat: 4,67 g/l & Protein: 3,56 g/l
- CFP: 0,85 CO<sub>2</sub> eq./kg FPCM
- Age of cows: 4Y 6M
- 9 860 kg of milk /cow /year (FPCM)
- 1 653 kg concentrate/cow/year
- 3 345 kg concentrated feed/cow/year
- Replacement Rate: 20 %
- Return over feed cost: 21 €/100 |





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# R4D DAIRY FARM NETWORK Farm's presentations









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# Main buildings and Equipment

#### Dairy cows

- Cheap building : sleeping area on slurry
- Milking parlor : 2\*8 herringbone MP
- Automatic Feed Station : 2 station

#### **Heifers and calves**

- Individual boxes for young calves
- Young heifers together

# **Production / Technical results**

- 2186000 liters of milk produced
- 4,4% fat & 3,5 % protein content
- 8400 I of milk /cow /year & I /ha forage area
- Stocking rate: 4,2 LU / ha forage area
- 1893 kg of concentrate/cow/year



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# Main buildings and Equipment

#### **Dairy cows**

Cheap building : straw bedding

### **Heifers and calves**

- Individual boxes for calves
- Milking parlor : 1\*8 rear-mounted milking Males fattening with suckling herd

# **Production / Technical results**

- 220 000 liters of milk produced
- 4,6% fat & 4,2 % protein content
- 4000 l of milk /cow /year

- Stocking rate: LU / ha forage area
- kg of concentrate/cow/year



## **Strategy of the farmers**

Diversification of production is an essential point of the farm. In addition to dairy and meat production, the farmer has started in 2022 to vegetable production by offering potatoes and vegetables on direct sale. The animals obtained by terminal crossing of his Normandes with Piedmontese are fattened with suckling herd (calf under mother)

# Areas of interest / Aspirations / Needs for the future

The farmer take careful about diversification of his production : milk and beef production with terminal crossing and fattening the calves. They started to production vegetable, potato's and flowers with selling directly or on local markets.



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Socio-economic **Resilience** / Environment

# **Didier Thiry Farm Organic farming**







# Main buildings and Equipment

#### **Dairy cows**

## **Heifers and calves**

- Cheap building : sleeping area on slurry Individual boxes for calves
- Milking parlor : 2x6 side opening
- Automatic Feed Station : 2 stations
- Collective boxes on slurry •
- Terminal crossing

## **Production / Technical results**

- 615 000 liters of milk produced
- 20 liters / 2 days to local bakery
- 4,36 % fat & 3,30 % protein content
- Stocking rate: 2,36 LU / ha forage area
- 6 550 l of milk /cow /year & 6780 l/ha forage area
- Terminal crossing on cows
- 1100kg of concentrate/cow/year
- Long milking period: 400 days
- Operational cost : 30% of production



## Strategy of the farmers

The choice of organic farming was motivated by the desire to valorize the farm's own production, i.e. grass. The farmer defends the more intensive use of concentrates than a classic organic system because of the need to add nitrogen and minerals to his plots through fertilization. The terminal cross is also an opportunity to increase his revenue. The diminution of the cow production has the aim to reduce the work load, epically the milking and the possibility to manage the farm alone (retirement of the farmer'mother)

# Areas of interest / Aspirations / Needs for the future

The development of agroforestry, especially nut cultivation, was motivated by the presence of some trees on his plots but also by the implementation of an oil press in the area.



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# R4D DAIRY FARM NETWORK Farm's presentations







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Innovations

Technical & socio-economic

Swędrowski Michał Pilot Farm description Jaroszewo – 2021 (R4D-PL-01) Poland

-01)

Poznań



## **Production / Technical results**

- 250 000 liters of milk produced (99% sold)
  - 4,1 % fat & 3,7 % protein content
  - 170 000 liters for direct sale
  - 7500 l of milk /cow /year

- Traditional breeding
- Quality of milk
- Economics







- Direct sales
- Self-sufficiency in farm management
- Precision farming
- Family support
- Willingness to learn



#### Weaknesses

- Work organizationLack of financial
- stability (permanent investment, loans)



## Opportunities

- Direct sale of milk and beef
- Customer demand for local products
- Cooperation in direct sales among producers



# Threats

- Climate change droughts
- Restrictions on CO2
- emissions
- Frequent changes in legislation

## Farmer's strategy for a "resilient" system

Diversified activities and create multiple sources of income:

- Dairy production
- Beef production
- Milk, cottage cheese and beef direct sales

## Aspirations / Needs for the future

- Improving resource efficiency
- Biogas plant
- A2 milk production

# **Improvement project - objectives**



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.



University of Technology in Szczecin



Innovations

Technical efficiency & animal wellbeing

# Serówka Piotr Pilot Farm description Skoraczewo – 2021 (R4D-PL-02)







## **Production / Technical results**

- 720 000 liters of milk produced (99% sold)
  - 4,1 % fat & 3,32 % protein content
- 8000 l of milk /cow /year

- Quality of milk (fat & protein)
- High herd health (< 80 000 somatic cells)</li>









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> R4D pilot farmers are involved in a National Dairy Akis group where needs, solutions and knowledge are exchanged with other farmers, advisors and scientists on their way to build a resilient system. More information https://resilience4dairy.eu/

**Partners** 



Innovations

Technical efficiency & cow longevity

# Bączkowski Ryszard Pilot Farm description Jastrzębiec – 2021 (R4D-PL-03)



D-PL-03)



11 000 l of milk /cow /year

• Milk yield

cow longevity







**Partners** 

West Pomeranian University of Technology in Szczecin

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**ANIMAL** Wellbeing



## Szymańska Anna Pilot Farm description Trzebień – 2021 (R4D-PL-04)





- 3,9 % fat & 3,5 % protein content
- 11 000 I of milk /cow /year

Quality of milk





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# Saganowski Artur Pilot Farm description Ggdecz – 2021 (R4D-PL-05)













- Increasing the dairy herd
- Potential to grow



Environmental restrictions limiting the possibility of increasing production

## Farmer's strategy for a "resilient" system

• Growth of dairy production

Investments in

machinery in crop production

• Diversification of production: beef and crop

## Aspirations / Needs for the future

- Improving mechanisation of production
- Solution of the cow health problem (legs, hoof)

# **Improvement project - objectives**



#### Partners

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Kaźmierczak Marek Pilot Farm description Wójcin – 2021 (R4D-PL-06)

## Poland



- 1 000 000 liters of milk produced (99% sold)
  - 4,0 % fat & 3,5 % protein content
- 10 000 l of milk /cow /year





- Good work organization and care of cows
- Healthy cow herd
- Easy births (cows and heifers)



### Weaknesses

- Deep bedding = somatic cell problem
- Successor rather
- oriented to non-dairy production



# Possibilities of diversification of

 Additional source of income e.g. trading/drying



Fluctuations in milk prices/market instability

# Farmer's strategy for a "resilient" system

- Good management of labor resources (mechanization of production)
- Farm independent of the use of external resources

# Aspirations / Needs for the future

- Improving the organisation of production
- Ownership of a larger area of land
- Improving mechanisation of crop production



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in Szczecin



Innovations

Machinery investment &

animal health

Klupczyński Waldemar Pilot Farm description *Głogówiec – 2021 (R4D-PL-07)* 



D-PL-07)



- 3,83 % fat & 3,37 % protein content
- 9 500 l of milk /cow /year





- High motivation for change and agility
- Skills of reorganization of the enterprise



### Weaknesses

- Rental costs from national agency
- creates investment risk



- Constantly improving production
  Production of
- breeding heifers



Permanent decrease in work resources Dependence on the national agency

# Farmer's strategy for a "resilient" system

- Independent of financial external sources
- Well-managed farm (economical, rational, not over-invested)

# Aspirations / Needs for the future

- Providing modern machinery for crop production
- Improving dairy productivity

# **Improvement project - objectives**



**Partners** 

West Pomeranian University of Technology in Szczecin

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Bereźnicki Marcin Pilot Farm description Słębowo – 2021 (R4D-PL-08)





- 3,6 % fat & 3,4 % protein content
- 8200 l of milk /cow /year





- Hard-working
- Knowledge and skills
- Prospective thinking



#### Weaknesses

- Poor organization of work
- Not keeping to
- deadlines (workload)
   Animal health
   problems



On-farm milk processing factory selling products with longer expiry dates Direct sale



market and purchase prices decrease Increase in Ioan interest rates

## Farmer's strategy for a "resilient" system

- Possession of financial protection
- Good labour input management

## Aspirations / Needs for the future

- Biogas plant
- Maximizing effects of slurry application
- Improving mechanisation of crop production



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.





Innovations

Profitability &

cow health and longevity Kadow Mariusz Pilot Farm description Jeżewice – 2021 (R4D-PL-09)

## Poland

4D-PL-09)

A multi-generation farm, the dairy herd has grown over the years from 3 cows to 200 head

## **Farming milestones**

## O

#### dairy barn modernisation, milking system fishbone 2x7

#### The herd

- 300 cattle heads
- 93 dairy cows <u>Breeds</u> : HF
- 100 dairy heifers
- Calving period: seasonal resulting from the natural calving cycle (pasture)
- Age at first calving: 24 months
- Dairy grazing system

#### **Agricultural Area**

#### 230 ha

- 180 ha perm. grassland
- 10 ha temp. grassland
- 40 ha maize silage
- 100 % forage area
- 200 ha rented

#### Workforces

- 2 family labour unit (FTE)
- 1200 h/year temporary workforce

#### **Areas of interest**

. . . . . . . . . .

- Longevity and cow health
- Economics of milk production

## Main buildings and equipments

- Freestall housing
- Fishbone milking system 2x7
- TMR feeding system
- Calves in boxes

## **Production / Technical results**

- 1 000 000 liters of milk produced (99% sold)
  - 4,2 % fat & 3,4 % protein content
- 6 500 I of milk /cow /year

 Focus on cow longevity



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.





Innovations

Investment in machinery, land

& cow longevity Dąbrowski Paweł Pilot Farm description Łabiszyn-Wieś – 2021 (R4D-PL-10)





**Farming milestones** 

A barn was built, the feeding system was changed, the machinery was modernised, a fodder mixing wagon, new tractors

 $\mathbf{O}$ 

#### The herd

- 200 cattle heads
- 100 dairy cows Breeds : HF
- 70 dairy heifers
- Calving period: seasonal
- Age at first calving: 24 months

#### **Agricultural Area**

#### 120 ha

- 30 ha perm. grassland
- 60 ha maize silage
- 20 ha cereals
- 100 % forage area

## Workforces

- 2 family labour unit (FTE)
- 2 employees (FTE)

#### Areas of interest

<del>. . . . . . . . .</del>

- Cow longevity
- Animal welfare
- Maintaining cow yields

## Main buildings and equipments

- Freestall housing / deep bedding
- Tandem parlour
- TMR feeding system
- Calves in boxes and loose

#### **Production / Technical results**

- 900 000 liters of milk produced (99% sold)
  - 4,1 % fat & 3,4 % protein content
  - 10 000 l of milk /cow /year



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## R4D DAIRY FARM NETWORK Farm's presentations







R4D FARMBOOK | 79



Soc. Agr. Cervi Ciboldi Ernesto, Maria Cecilia e Maria Paola S.S. LOMBARDY – Cremona





Collective boxes on straw litter for

heifers



#### Partners



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.





## Società Agricola Ponte Vecchio Veneto - Treviso



	izon 2020 research and inr nt agreement No 101000				CVI30		
Innovatio Technical efficiency & Economic resilience							
Farming milestone	es						8
<b>1945</b> Foundation	2004-2006 cheese factor		2012: FIRE		<b>20</b> e-com		
• •	•	•	•	•	•		•
<b>200</b> mountain p sumn	asture in	<b>2010</b> photovoltaic system	а	<b>2014-2015</b> 5, milking robo outomatic mil penser for cal	k		021 Ing system
<ul> <li>120 dairy</li> <li><u>Breeds:</u> Brand Jersey</li> <li>90 dairy he</li> <li>Calving period</li> </ul>	runa Alpina (90 ⁄ (10%)	winter, spring					
<ul><li> 3 labour u</li><li> 2 labour u</li><li> 2 labour u</li></ul>	n business inits: farm/fields inits: cheese fact	tory		<b>30 + 1</b> • 10 F • 20 F	<b>ultural Are</b> 50 ha AA na maize + na grasslar r: alpine pa	sorghum Id	
Main buildin <ul> <li>Free walk</li> <li>Straw cubition</li> <li>2 milking returns</li> </ul>	cles	pments					

- 2 milking robots
- Unifeed (TMR): Automatic Feeding System (Lely Vector)
- Individual + collective boxes for young calves
- Collective boxes on straw litter cubicles for heifers
- 1









on their way to build a resilient system. More information https://resilience4dairy.eu/

2



## AZ. AGR. LA MOLINA DI DELLAI GIORGIO E FRANCESCO



Innovations

Socio-economic Resilience / Environment



2010

## **Farming milestones**

<b>1970</b> ought 5 ha of land	<b>1988</b> 80 milk cows in Tie Stall & stop meat bulls	New barn for haifers and dry cows, 104 cubicles on gum carpet, photovoltaic system for 58 KWH on barn roof				
•	•	•	•			
1976		2002				
30 cows in Tie	e Stall Free housing b	Free housing barn with 80 straw cubicles				
Barn and 50 me	at bulls and milking ro	and milking room 8+8 in parlour system				

## The herd

- 250 Livestock Units (LU)
- 115 dairy cows
- Breed: Frisian
- Calving period : all year round
- In spring and autumn heifers and dry cows are outdoor for 70/80 days

## **Agricultural Area**

#### 70 ha AA (12 property + 58 rented)

- 39 ha hay
- 12 ha maize
- 19 ha <u>double crop</u>:

IN SPRING: 6 ha ryegrass, 6 ha grain silage, 4 ha barley silage, 3 ha pasture IN AUTUMN: 9 ha sorghum silage, 8 ha grain sorghum for mash, 2 ha soybean

## Workforces

- Family-run business
- 3 labour units (Full Time Equivalent)



- Technical efficiency: cooling system, slurry management, electric mixing wagon
- Genetics: milk quality for PDO products (casein)
- Optimization of milk price
- Animal welfare and sustainability



ITALY



## AZ. AGR. LA MOLINA DI DELLAI GIORGIO E FRANCESCO

## **Main buildings and Equipment**

- Free housing
- Milking cows: 80 straw cubicles
- Haifers and dry cows: 104 cubicles on gum carpet
- Milking parlor: 8+8 in parlour system
- Photovoltaic system for 58 KWH on barn roof



ITALY

## **Production / Technical results**

- 1310 tons of milk produced, 100% delivered to cooperative Lattebusche for PDO cheeses production (eg. Grana Padano and Asiago Cheese)
- 3,92 % fat & 3,32 % protein
- 37 I of milk /cow /day





## Farmer's strategy for a "resilient" system

- 19 ha **double crop**: PRING (ryegrass, grain silage, barley silage, pasture) and AUTUMN (sorghum silage, grain sorghum for mash, soybean)
- All the **hay and silages are self-produced** (only flours and concentrates are purchased)
- All land work to produce hay is done by the farm

## Aspirations / Needs for the future

- Keep the same number of animals, but modernize the cooling system and adopt new techniques/technologies for slurry/manure management
- Collaborate with the Cooperative to improve quality of milk, particularly using genetic research and bulls for the improvement of casein content
- Collaborate with the Cooperative to improve animal welfare and environmental sustainability
- At the moment the price of milk is 0,36 € excluding quality and VAT, but the farm hopes to have a balance at the beginning of 2022 (In 2020 the final price was 0,46 €/It including quality and VAT)

Purchase an electric mixing wagon

Partners



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## Farm: SOC. AGR. DELSANTE ELVEZIO E SAVERIO

## Cheese Factory: CASEIFICIO SAN PIER DAMIANI

ITALY Emilia-Romagna Region

## Innovations

Socio-econimic efficiency & Technical efficiency





## Farming milestones with regard to resilience

#### • 2012

- Herd management sofware
- Photovoltaic system



• Farm balance / economic performance

#### • 2018

- Automatic feeder
- Creation and developing of an e-commerce web-site and use of social media and web marketing

#### • 2019

• Cow's DNA and milk tests

#### • 2020

- · Heifers monitoring with collar sensor
- A2A2 productions

#### 2021

•

- improved cooling system in the barn (ventilation)
- new machine to optimize the cheese yield automatic skimming system
- product innovation with the 1° Parmigiano Reggiano PDO A2A2







## Main buildings and equipments

- Indoor tied up stall on straw
- Milk Pipeline
- Automatic feeder
- Individual + collective boxes for young calves
- Collective boxes on straw litter for heifers

- Herd management sofware
- Photovoltaic system
- Heifers monitoring with collar sensor
- Improved cooling system in the barn (ventilation)
- Machine to optimize the cheese yield automatic skimming system



## **Production / Technical results**

- 1550000 liters of milk produced
- 4 % fat & 3,45 % protein content
- 30 liters of milk /cow / day (average)
- Parmigiano Reggiano Cheese; fresh cheese "Damianino"
- Parmigiano Reggiano "only brown- cows" and "naturally A2A2 protein



#### Farmer's strategy for a "resilient" system

#### FARM

1. Animal health and welfare  $\rightarrow$  Reduction of antibiotics starting from calves (vax) and optimize the proportion dairy cows/heifers

2. To be self sufficient for forage production

3. DNA Tests and genetic **selection of A2A2** cows.

#### DAIRY PLANT:

1. Make the **milk price stable** increasing **direct sales** in-store and **on-line**, profiled **marketing strategy** and **tourist reception** with new **shop and tasting room** (2019: >7.000 visitors)

 Diversifying the production looking for market niches such as Parmigiano Reggiano "only brown- cows" and "naturally A2A2 protein" (first PDO certified), fresh cheese "Damianino" out from quota system

3. **Control the full production** process from the land to milk to cheese to the final consumers.

#### Aspirations / Needs for the future

FARM 2023: build a new barn with **milking robot system** 

DAIRY PLANT

Increasing direct sales via B2B and B2C targets to cover the 100% of the production

Partners





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Soc. Agr. Capitello VENETO – Vicenza



Resilience for Dairy (R4D) has received funding from the European Union's Horizon 2020 research and innovation program under grant agreement No 101000770 Innovations Technical efficiency & **Environment and** animal welfare **Farming milestones** 1978 Associate to 1998 1912 **Cooperative Cheese** TMR mixer Foundation Factory wagon  $\bigcirc$ The herd 200 Livestock Units (LU) 108 dairy cows Breeds : Italian Frisian (36%), Montbèliarde + Swedish Red and White (35%), Alpine Bruna (29%)

- 78 dairy heifers
- Calving period: 35% all year round, 65% Sept-Dec
- Age at first calving : 25 months

Workforces 3 labour units (Full Time

## Equivalent): family run business

## Areas of interest

- Milk quality improvement
- Genetic improvement
- Hey quality improvement
- Marketing

## Main buildings and eqipments

- Free walk housing
- Cubicles with mats
- 10+10 milking parlor
- Unifeed: TMR mixer wagon
- Individual + collective boxes with cubicles for young calves
- Collective boxes on straw litter with cubicles for heifers

## **Agricultural Area**

#### 48 ha AA

- 20.5 ha maize
- 15 ha wheat
  - and grassland
- 2,5 ha vineyard



## **Production / Technical results**

- 1230000 liters of milk produced
- 4,20 % fat & 3,6 % protein content
- 36 liters of milk /cow / day (average)
- 100% to Caseificio sociale di Ponte di Barbarano, Cooperative Cheese Factory



1999

free-walk housing

From Tied-up to





2015

Management from

father to sons



## Farmer's strategy for a "resilient" system

- Technical efficiency: cross-breeding, hey maturation system
- Socio-econimic efficiency: generational integration and renewal, strong link with local citizens/young generations
  - Sustainability and animal welfare: colostrum bank, mats, refrigeration system, organic manuring and reduction of inputs

## Aspirations / Needs for the future

. Improve Carbon footprint and water input, improve management and marketing skills, reduce work load





La mía passione è il mondo degli animali....specialmente le mucche. ví porto nel mío grande mondo....

Razze, alimentazione e i «sensi» della mucca

**Partners** CRPA



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Società Agricola Minelli Aristide e Pincella **Cesarina SS** LOMBARDY - Mantua



## Innovations

Social and environmental sustainability & **Technical efficiency** 





## Farming milestones



- 38 liters of milk /cow / day (average)
- production

1



## Farmer's strategy for a "resilient" system

- Technical efficiency: milking robot, genetic/genomic, AI and ET
- Social/environmental sustainability: manure separator, strong commitment to enhancing farmers reputation at civil society

## Aspirations / Needs for the future

Reduce emissions and environmental impact





**Partners** 



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Farm Giovannini Galdino e Pecchini Drusilla S.S. Italy



## Main buildings and equipments

- Free walk housing
- Cubicles with mats + deep litter
- 1 milking robots for 60 cows + 8+8 parlor system for 340 cows

## **Production / Technical results**

- 40000 liters of milk produced
- 4.3 % fat & 3.7 % protein content
- 35 liters of milk /cow / day (average)
- Grana Padano PDO

- AFS: Automatic Feed System + Feed pusher
- Individual boxes for calves





Technical efficiency: milking robot, Automatic Feed System (preparation + distribution)
 and TMR pusher robot

## Aspirations / Needs for the future

Saving energy and production of renewable energy





**Partners** 



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## Società Agricola Penati Luigi e C. S.S. LOMBARDY - Milan





#### Main buildings and equipments

- Free walk housing
- Sand and straw cubicles
- 2 milking robots

- Individual + collective boxes for young calves
- Collective boxes on straw litter for heifers
- Unifeed: Automatic Feed Mixer

## **Production / Technical results**

- 1100000 liters of milk produced
  - 3,94 % fat & 3,29 % protein content
  - 37,7 liters of milk /cow / day (average)
- Fluid milk (for direct consumption)







#### **Partners**



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## **STALLA SOCIALE SAN MARTINO** EMILIA-ROMAGNA - Parma



Innovations **Technical efficiency** Social/environment al sustainability Socio-Economic efficiency



## Main buildings and equipments

#### Free walk housing

Cubicles

- Collective boxes for young calves
- Milking parlor: 12+12 in parlour
- Collective boxes on straw litter for heifers
- system Unifeed: Automatic Feed Mixer
  - **Production / Technical results**
  - 4100000 liters of milk produced
    - 3,4 % protein content 3,9 % fat &
    - 33 liters of milk /cow / day (average)
- 100% PDO Parmigiano Reggiano Cheese





## R4D DAIRY FARM NETWORK Farm's presentations



# LUXEMBOURG





R4D FARMBOOK | 105



- Milking robot, feeding robot, cleaning robot
- Calf and young heifer barn with collective boxes on straw

## **Production / Technical results**

- 800.000 liters of milk produced (96 % sold)
- 3,95 % fat & 3,40 % protein content
- Stocking rate: 1,6 LU / ha forage area
- 11815 l of milk /cow /year & 9846 l/ha forage area





 broadly positioned with competent staff
 always well organised



#### Weaknesses

 little property; much leased land



 new construction makes it more flexible to milk more cows without new investments



## Farmer's strategy for a "resilient" system - Achievieng the best possible result with little manpower - Maximum self-production of the feed Aspirations / Needs for the future - Own power supply - Improvement of forage **Improvement project - objectives Reduce workload** Keep a good global rentability ECONOMY & **Optimize dairy** for a knowledge transfer centre LABOUR gross margin Drastically reduce Keep a good mineral balance concentrate for cow Improve forage self-sufficiency Reduce water consumption PROJECT RESSOURCE **ENVIRONMENT** Efficiency **ANIMAL** Wellbeing

Project



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SOPIBO Pilot Farm description *Waldbillig - 2021* 





- New dairy cow barn with 5 milking robots
- · Calf and young heifer barns

Fodder hall, machine hall & workshop

#### **Production / Technical results**

- 2.500.000 liters of milk produced (100 % sold)
- 4,3 % fat & 3,52 % protein content
- Stocking rate: 1,6 LU / ha forage area
- 8.800 l of milk /cow /year & 6.500 l/ha forage area





specialisation in milk production
simple workflows



#### Weaknesses

 only one mainstay
 130ha in the water protected area
 LU stocking at maximum



#### food shortage

- large area structure
- good cooperation with neighbour farms

years • heavy rainfall events

world market

reduce forage quality

Threats

price fluctuations on the

feed shortage during dry

#### Farmer's strategy for a "resilient" system

- Develop a plan for all known recurring risk situations
- For unforeseen situations, reduce the risk of harm through replacement
- Respond more quickly to situations through better collaboration between administrations and practitioners

#### Aspirations / Needs for the future

- Exclusive milk production in a state-of-the-art robot barn with 400 dairy cows
- Entry into biogas production in the future



#### Project



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Michel Mensen Pilot Farm description Hautbellain - 2021







- 1.100.000 liters of milk produced (99 % sold)
- 4,1 % fat & 3,42 % protein content
- Stocking rate: 2,3 LU / ha forage area
- 9.250 l of milk /cow /year & 14.470 l/ha forage area





Organisation (standard operating procedures)
many different pillars of income
many workforces, a lot

of family members



#### Weaknesses

 administrative expenses (land in 2 countries)
 diversification (interest not 100 % focused)



good location (soil, precipitation)
located near border, available land abroad
interest in digitalization



#### Farmer's strategy for a "resilient" system

- Diversification (several pillars) - Cost Savings - Increase efficiency Long crop rotation

#### Aspirations / Needs for the future

- Drive digitalisation forward - Increase automation



Project



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Leider Gilbert **Pilot Farm description** Erpeldange-sur-Sûre -2021











- 1 labour unit (Full Time Equivalent)
- 60 dairy cows/FTE & 600.000 I /FTE
- Aim : outsourcing field work

- breeding
- digitalisation

#### **Main buildings and Equipment**

Milking robot

- Slurry stockage (capacity for 11 months)
- Young cattle in older buildings (deep straw & cubicles)

#### **Production / Technical results**

- 600.000 liters of produced milk (100% sold)
- 4,2 % fat & 3,3–3,4 % protein content
- Stocking rate: 1,3 LU / ha forage area
- 10000l of milk /cow /year & 8571 l /ha forage area





Sustainable management: water protection, optimal spreading of slurry

 Pedagogical farm will be extended

 Low mineral nitrogen fertilisation (12 t KAS), 17 ha in agri-environmental and climate measures

#### Aspirations / Need for the future

- Plant some fruit trees ightarrow make apple juice with the classes



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.









- very low farm-to-field distances
- high proportion of land owned by family
- membersversatile interests



#### Weakness

 high fix cost burden due to new investments
 attention not 100%
 focused on dairy cattle due to the direct marketing branch



 favourable location for direct marketing
 equipment enables easy conversion from dairy cows to just young cattle rearing



 increasingly large cuts due to water protection areas

 liquidity bottleneck in case of prolonged low price phase

#### Farmer's strategy for a "resilient" system

To be in a strong/stable position financially, as well as in the areas of nature, climate and water protection, through the diverse business branches "Dare the new and preserve the old"

#### Aspirations/Needs for the future

Learn more about different contexts Improve performance, efficiency and remounting





#### Project

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Thirifay Daniel Pilot Farm description *Landscheid - 2023* 













#### **Farming milestones**

2012: Start 8 year crop rotation

**2020:** Takeover of the farm by Daniel; Re-start self-marketing of beef



Increase of protein self-sufficiency

### Housing system

• Free-ranging indoor system

and many voluntaries

Aims: Improving the work-life

• Milking parlour

balance

- Early-summer pasturing
- Young cattle mostly on low-input grassland

#### **Production / Technical results**

- 480.000 liters of milk produced (90 % sold)
- 4,34 % fat & 3,51 % protein content
- Stocking rate: 1,3 GVE/ha forage area
- 9900 L of milk /cow /year & 6800 L/ha forage area
- 40000 L milk performance of departure cows; 17kg lifetime performance



# Strengths

- Land availability
- Mixed farm (arable, milk & beef cattle)
- Self-mechanisation
- Basic fodder production
- Calf rearing



#### Weaknesses

- "Mapower unit per hour" availability
- Workload
- buildings
   High costs due to mechanisation and area



#### Opportunities

- flexible allocation of land when fodder shortage
- Availability of temporary staff
- Optimisation of premiums



- climate change drought
- Imminent invest Responsibility and work weighs on one person

#### Farmer's strategy for a "resilient" system

- Resist the climat change with its capricious weather conditions (crop rotations, legumes ...)
- Improve the degree of **self-sufficieny** of espescially crude-protein (CONVIS)
- Improve the **longevity** of the cows (less heifers more Beef-on Dairy)
- Increase the efficiency of the whole system (CONVIS); Breed a more efficient cow!
- Reduce losses on all sectors (Feeding, Fertilisation, Cattle-Stock)

#### Main innovations used to be a resilient farm

- High quality silage preparation (layers, silage additives etc.)
- Beef-on Dairy with partly self-processing (BBB, Limousin, INRA, Angus)
- Zero-loss goal on calf-rearing to reach a high health status
- Extended Crop-Rotation to minimize the risk of capricious weather conditions
- Heath-Detection System MEDRIA (France)
- Genomic-Testing of young cattle



#### Project

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## R4D DAIRY FARM NETWORK Farm's presentations



IRELAND





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**Bryan & Gail Daniels Pilot Farm description** Kilmoganny, Co. Kilkenny





- Milk from forage: 4,440 litres
- 4.36% butterfat, 3.72% protein
- Milk solids 530 kg

- Milk sold to Tirlan
- €0.33/litre cost of production (Including all labour)





- Good quality land
- Herd genetic quality
  Innovative
  - Breeding beef
  - calves, sexed semen
- Pasture red and
- white clover reseeding



#### Weaknesses

High altitude (300m above sea level)
Dependent on leased land



 Trying to reduce Carbon footprint
 Genetics – more tailored use of sexed and beef semen



Increasing costs
Public misconception of farming practices
Environmental legistlation

#### Farmer's strategy for a "resilient" system

Focussing on breeding a productive, healthy and fertile herd

Reseeding and oversowing with high clover swards.

Making use of precision GPS programming to improve fertiliser efficiency.

#### Aspirations / Needs for the future

Focused on reducing fertiliser N dependency – by incorporating clover in pasture.

Breeding strategy change to reduce number of dairy breed calves born and increase the

value of the beef cross calves born on the farm.





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#### **Dermot O Connor** White Fort Dairies Ltd Shanagolden, Co. Limerick





#### The herd

- 220 Livestock Units (LU)
- 220 dairy cows Breed: Cross Bred Herd
- 50 dairy heifers (Reared off farm)
- 50 dairy heifer calves (Reared off farm)
- Compact spring calving system
- Age at first calving : 24 months
- 2 times a day milking

#### Workforces

Farmer

#### Areas of interest

. . . . . . . . . . . . .

Forage quality

91 ha Farm

31 ha Leased

All in permanent grassland

November (Off Farm)

Stocking rate: 2.4 LU/ha forage area

Calves & heifers graze from March to

Cows graze from February to December

- Sustainability
- Environment
- Animal genetic quality

#### **Main buildings and Equipment**

Two Tractors for light work

**Aims: More Family Time** 

Contractors carry out majority of work

1 full time & 1 student in spring

1 relief milker for weekend work

Automatic Calf Feeder

- 18 point Dairymaster parlour
- Cubicle housing for cows
- **Calf and Calving Facilities** •
- Slatted & concrete slurry stores

#### **Production / Technical results**

- Yield 5900 litres
  - Feed 1000 kg
  - Milk from forage: 4,500 litres
  - 4.76% butterfat, 3.82% protein
  - Milk solids 535 kg

- Grass based dairying
- Milk sold to Kerry
- €0.34/litre cost of production (Including all labour)





#### Farmer's strategy for a "resilient" system

Reseeding and oversowing with high clover swards.

Collaborating with like minded farmers to improve implementation of the new technologies

Using Protected urea to improve fertiliser efficiency

#### Aspirations / Needs for the future

Focused on improving forage quality while reducing fertiliser N dependency – by

incorporating clover in pasture.

#### **Improvement project - objectives**

Maintain a labour ECONOMY & Optimise dairy gross margin efficient work load LABOUR Maintain a high level of Adopting new technologies to animal nutrition with better reduce fertiliser N use utilization of forage while Improved genetics to lower reducing dependency on carbon footprint over time high levels of concentrates PROJECT RESOURCE **ENVIRONMENT** Efficiency **ANIMAL** Wellbeing easasc **Partners** 

 $\mathbf{A}_{\mathrm{GRICULTURE}}$  and  $\mathbf{F}_{\mathrm{OOD}}$   $\mathbf{D}_{\mathrm{EVELOPMENT}}$   $\mathbf{A}_{\mathrm{UTHORITY}}$ 

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#### **Niall Callanan Pilot Farm description** Craughwell Co Galway 2022





- Milk from forage: 4,720 litres
- 4.77% butterfat, 3.82% protein
- Milk solids 440 kg

- Milk sold to Aurivo
- €0.37/litre cost of production (incl. labour)





#### Farmer's strategy for a "resilient" system

Attractions of labour- been involved in the local community, been approachable and willing to change

#### Aspirations / Needs for the future

Using best genetics Availing of technologies Promoting good mental health & time away from the farm, hobbies outside of the farm



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European Union's Horizon 2020 research and innovation program under grant agreement No 101000770	Pilo Sti	David B t Farm d radone C	escription	Ireland
Innovations Genetics/ Environment			Gaiway Ireland Limenck Cork	Dublin
<b>1997</b> - Starting farming	Farming mile	estones		
with parents	<b>2015</b> - Quo	ota removal	2016- Joined Soils Program	Teagasc Heavy
• •	•	•	•	
	Construction of shed & silage	→ Exp	anded from 70 to 1	10 cows →
<ul> <li>The herd</li> <li>110 Dairy cows <ul> <li>Breed: High E.B.I Holstein Friesian</li> <li>25 dairy heifers</li> <li>25 dairy heifer calves</li> <li>Compact Spring calving system</li> <li>Age at first calving : 24 months</li> </ul> </li> <li>Age read for the form the</li></ul>				d orage area v – November
Workforce	(		Areas of interes	t
<ul> <li>Farmer</li> <li>Parents</li> <li>Student during the sp</li> </ul>	ringtime	• Hea	etics/breeding vy soils cainability/enviro	onment
10 unit parlour     Main buildings and Equipment				
<ul> <li>Cubicle housing for cows</li> <li>Calf shed with timber slats</li> <li>Slatted &amp; concrete slurry sto</li> <li>Cow monitoring collars</li> </ul>	re	• Lo • G	ractor & loader ow emission slurry s PS fertilizer applicat rack machine	
<ul> <li>Yield – 6515 litres</li> <li>Feed – 1.1 tonne</li> <li>4.44 % butterfat, 3.63%</li> <li>Milk solids – 545 kg</li> </ul>	<b>Production</b>	<ul><li>Grass ba</li><li>Milk sole</li></ul>	<b>I results</b> used dairying d to Lakeland Dairie itre cost of produ	





#### Farmer's strategy for a "resilient" system

Breeding a productive healthy herd with high kgs of milk solids Continuing to reseed every year, including white & red clover

#### Aspirations / Needs for the future

To have a central farmyard and construct two underpasses

#### **Improvement project - objectives**



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AGRICULTURE AND FOOD DEVELOPMENT AUTHORITY







- Good quality land
- Herd genetic quality
- Innovative –
  Breeding –compact
  - calving.
  - Pasture MSS, red/
  - white clover reseeding



#### Weaknesses

 Low rainfall area and light land

High fixed costs



Trying to reduce Carbon footprint
Genetics – more tailored use of sexed and beef semen



Increasing costs
Public misconception of farming practices
Environmental legislation

#### Farmer's strategy for a "resilient" system

Focussing on breeding a productive, healthy and fertile herd

Reseeding and oversowing with high clover swards.

Making use of multi species swards and to improve drought resilience.

#### Aspirations / Needs for the future

Focused on improving soil health and biodiversity on farm.

Breeding strategy change to reduce number of dairy breed calves born and increase the

value of the beef cross calves born on the farm.





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#### Innovations

#### Environment



**Eoghan McCarthy** 

**Pilot Farm description** Milltown Co Kerry

2022



Ireland

**Farming milestones** 2015 1994 Milk quota removal-Started increased to 120 cows Farming 2006 2020 & 2021 1996-1999 Bought milk quotas-increased Bought 60 acre farm & added from 70 to 100 cows. **Rented land** additional cubicles Built 120 cow cubicle shed **Agricultural Area** The herd 92 ha farm All in permanent grassland 160 dairy cows Stocking rate: 2.1 LU/ha forage area Breeds: Holstein Friesian Cows graze from Mid February to Mid Calving period: Compact spring calving November Heifers graze from March to November • Age at first calving: 24 months Calves have access to paddock from All Al calf shed after 4 weeks age Workforce **Areas of interest** Farmer & family Genetics- E.B.I & genotyping 1 farm employee Grassland management Student Environment Main buildings and equipment Slatted shed & mats (outfarm)- young stock & cull cows Cubicle shed- 187 cubicles, all underground 18 unit parlour – ACRs, dumbline, automatic tanks washer Large pens for calving Equipment- 2 tractors, dribble bar slurry tank, 18 unit parlour- ACRs, dumpline, automatic fertiliser spreader, mower washer Contractor does majority of slurry & fertiliser **Production / Technical results** 6200 litres of milk produced/cow 4.32% fat & 3.68 % protein content Grass based dairying Milk solids 500 kg per cow

- Feed: 900 kg concentrate per cow
- Milk from forage: 87-90%
- Milk sold to Kerry
- €0.31/litre total dairy cost production





#### Farmer's strategy for a "resilient" system

Continuing to use protected area to improve fertiliser efficiency

Being 'Report Rich' -utilising every report (e.g. milking recording & breeding reports), understanding reports & been involved in discussion groups & with advisors

#### Aspirations / Needs for the future

To be a good operating farmer, keep making improvements to help the next generation and have a good work life balance.



AGRICULTURE AND FOOD DEVELOPMENT AUTHORIT

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#### Killian Brennan Pilot Farm description *Kilcogy Co Cavan*





- 4.55% butterfat, 3.70% protein
- Milk solids 488 kg/head

- Milk sold to Lakeland dairies
- €0.38 litre cost of production (Incl. all labour)





Look into installing solar panels to generate renewable energy on the farm.



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Philip Donohoe Pilot Farm description Goresbridge, Co. Carlow









- Good quality land
- Herd genetic quality
  Innovative
  - Breeding Wagyu
  - calves, sexed semen Pasture - red and
  - white clover reseeding



#### Weaknesses

Low rainfall area and light land
Dependent on leased land



 Trying to reduce Carbon footprint
 Genetics – more tailored use of sexed and beef semen



Increasing costs
Public misconception of farming practices
Environmental legislation

#### Farmer's strategy for a "resilient" system

Focussing on breeding a productive, healthy and fertile herd

Reseeding and oversowing with high clover swards.

Making use of precision GPS programming to improve fertiliser efficiency.

#### Aspirations / Needs for the future

Focused on reducing fertiliser N dependency – by incorporating clover in pasture.

Breeding strategy change to reduce number of dairy breed calves born and increase the

value of the beef cross calves born on the farm.





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AGRICULTURE AND FOOD DEVELOPMENT AUTHOR



#### Sean O'Donnell **Pilot Farm description** Ballina, Co Mayo







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Steven Fitzgerald Pilot Farm description Aglish Co.Waterford– 2022







ENVIRONMENT ANIMAL Wellbeing - AL

Partners

easasc

Efficiency

AGRICULTURE AND FOOD DEVELOPMENT AUTHORITY

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## R4D DAIRY FARM NETWORK Farm's presentations



## NETHERLAND





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#### **Production / Technical results**

- 842831 liters of milk produced
  - 4.47 % fat & 3.61 % protein content
- Stocking rate: 1.74 LU / ha forage area
- 10291 | of milk /cow /year & 15333 | /ha forage area
- Intercalving interval: 381 days
- Insemination rate: 1.8



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Bosman Pilot Farm description De K<u>rim – 2022</u>





- 3 robots (3 box GEA)
- 2 concentrate feeders
- Water infiltration system

- 1200000 liters of milk produced, with 5,7 average present vs 6,8 (average total)
- 4.56 % fat & 3.60 % protein content, 24kg concentrate / 100kg milk
- Stocking rate: 1.86 LU / ha forage area,
- 9000 l of milk /cow /year & 15333 l /ha forage area



#### Farmer's strategy for a "resilient" system

1) Work on soil quality, using smallest amount of energy as possible, get the most out of the soil. (O2, water, nutrition). 2) reduction of labour intensity 3) Circular approach, less external input and more output, lower footprint, better farming, reduction of losses. Primary separation of manure for targeted application. 4) Low budget

#### Aspirations / Needs for the future

Knowledge (from different disciplines). SBV (subsidized research) request to new Dairy Welfare floor and capture the barn air. Connect captured air with water infiltration system. Manure robot with brushes to better clean floor grooves. Room for experimentation. Time to show and prove innovations, that include testing, monitoring and leniance towards failure.



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#### Tilburg Pilot Farm description Siddeburen – 2022





- 1150000 liters of milk produced
- 4.47 % fat & 3.61 % protein content
- Stocking rate: 1.74 LU / ha forage area
- 8800 | of milk /cow /year & 15333 | /ha forage area



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.







#### Farmer's strategy for a "resilient" system

1) Possibly becoming organic 2) Value increase on farm for milk (cheesery, direct farm sales to consumer, branding (health/animal welfare)) and manure (humest). 3) Strive to be fully self sufficiency.

#### Aspirations / Needs for the future

Policy that is comprehensible and can therefore be implemented. Rewarding all sustainability measures (reward for CO2-storage). Interest discount at financer (bank). Additional land and land ownership/use and tenancy stability, especially on upgraded land/soil.



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Secondary incomes that connect to society

Reception/workshop area

Good (internal/external)

cooperation, trustworthy

Stress resilient



#### Weaknesses



#### Opportunities

- Influence on public Succession guaranteed Farmers quitting business,
- Potential positive outcome o court case (compensation P)



- Unpredictable and erratic policy making
- Trust-based cooperation with partners
- **Derogation reduction** Public opinion and distance with rural areas

#### Farmer's strategy for a "resilient" system

1) Low energy, energy savings / L milk. 2) Focus on how to keep youngstock rearing outsourced to partner (no youngstock on site in Witharen) 3) Focus on short term strategies and actions to cope with today, opportunistic attitude towards change and future prospective (for succession). Be part of the 25% best in the country on all farm aspects .

#### Aspirations / Needs for the future

Rewarding systems for innovative applications. Predictable and not changing politics. Political vision. Desires and vision of succession.



**Partners** 

WAGENINGEN UNIVERSITY & RESEARCH

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- 930000 liters of milk produced, with 5,2 average present age (42500 L at culling)
- 4.3% Fat, 3,5% Protein
- Stocking rate: 1.5 LU / ha forage area, 6kg concentrate / cow day
- 9100 | of milk /cow /year & 13600 | /ha forage area





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#### Vlaming Pilot Farm description De Waal – 2022





- 1 main free walk stall with manure separation floor
- Separate storage for slurry manure and urine
- 2x Milking robots



- 500000 liters of milk produced, with 5,1 average present age
- Stocking rate: 1 LU / ha forage area, 2-3kg concentrate / cow day
- 5000 l of milk /cow /year & 4500 l /ha forage area



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**Partners** 

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- Longevity of the cows
- Cooperation with arable farm Focus on animal welfare
- High labour efficiency Passion for dairy farming



#### <u>Weakne</u>sses



- Neighbouring arable farms Open mindedness Secondary income source

- Crossbreeding beef



- Interest increase
- Nitrogen regulations
- Climate (change) policies Investment for succession
- Government vision/clarity on
- regulations

#### Farmer's strategy for a "resilient" system

1) Focus on genetics 2) Cooperation with arable farms, improve regional circularity 3) improve milk production (liters/values) 3) focus on cost price reduction: mechanization, animal health

#### Aspirations / Needs for the future

Clarity on vision of regulations and good relationship with arable farms



**Partners** 

WAGENINGEN UNIVERSITY & RESEARCH

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## R4D DAIRY FARM NETWORK Farm's presentations





## **NORTHEM IRELAND**





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**Hugh Harbison Pilot Farm description** Aghadowey - 2022





Milk solids – 685kg

Rotational/strip grazing system



# Strengths

 Innovative - willing to try new things and take part in R&D.



#### Weaknesses

 Heavy land – very high clay content, black peat type soils
 High rainfall – over 1000mm annual rainfall



 Net Zero Farming – already ahead of most farms

Renewables

Threats

 Increasing Feed and Fertiliser costs
 Energy costs
 Decreased milk

payments from pre price rise milk contract

### Farmer's strategy for a "resilient" system

Making use of good quality grazed and conserved forage Reducing artificial fertiliser usage through the use of clover and multi-species swards Operates a compact autumn block calving system, with a 88% in calf rate

#### Aspirations / Needs for the future

Continue to reduce fertiliser usage through more use of clover and multi species swards Aiming to reach Net Zero carbon emissions on farm through reducing cow size, reduced fertiliser usage, and continuing to maximise technical efficiency



**Partners** 

AgriSearch Driving Excellence & Innovation

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lan McClelland **Pilot Farm description** Banbridge - 2022





- 25 dairy heifers
- 25 calves
- Calving period : Block Calving autumn
- Age at first calving : 24 months

- Rent 4ha
- All permanent grassland
- Stocking rate: 2.2 LU / ha forage area
- **Extended Grazing System**
- Grazing 5 CE/ha

#### **Workforces**

Aims : Efficiency, Make best use of time

Farmer (Full-Time)

Relief Milker (Part-Time)

Family help e.g. children

#### Areas of interest

. . . . . . . . . . . .

- **Economic efficiency**
- **Grassland Management** 
  - Forage Quality
- Sustainability

#### **Main buildings and Equipment**

- 12 Point Swing-over Parlor
- 136 Full Size Cubicles
- Generous Sawdust Bedding for Cows & Calves – Free from Local Mill
- Platemeter
- Low emission slurry spreading Dribble Bar
- Variable rate fertiliser Sower and GPS

- Yield 10,017 litres
  - Feed 3.14T
  - Milk from Forage 3028 litres
  - 3.86 % Butter Fat & 3.21 % protein
  - Milk solids 708kg

- Extended grazing system
- Milk sold to Lakeland Dairies
- £0.189/lire cost of production (inc. family labour)
- £1312 Net Profit per cow (avg. £875)





Improve forage self-sufficiency

**ENVIRONMENT ANIMAL** Wellbeing



**Partners** 

Driving Excellence & Innovation

RESSOURCE

Efficiency

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PROJECT





Yield – 8433 litres

Milk solids – 626kg

Milk from forage: 3050 litres

4.06% butterfat, 3.36% protein

Feed - 2.91T

Jack Johnston Pilot Farm description Ahoghill, Co. Antrim - 2022





- Milk sold to Dale Farm Cooperative
  - Rotational grazing system
  - Cost of production £0.31
  - Net profit £887 per cow
  - Dairymaster Moomonitor heat detection system





Good grazing platform

 able to get cows out
 early to grass
 Innovative – willing to
 try new technology and
 take part in projects



#### Weaknesses

Lacking cubicle space for herd expansion
More part time
labour required



#### Opportunities

 Net Zero Farming – already ahead of most farms

 Improving cow fertility
 Renewables – solar panels and wind turbine on farm



Increasing Feed and Fertiliser costs
Large amount of land on short term lease

#### Farmer's strategy for a "resilient" system

Using more home grown feed, including grassland, wholecrop and cereals to reduce bought in concentrate usage. Focussing on longevity of cows through improving fertility and milk solids. Looking to introduce more clover into the grassland swards. Regular reseeding of grassland to maintain grass quality.

#### Aspirations / Needs for the future

Wanting to increase herd size, however infrastructure and staffing will need to be updated and increased. Wanting to introduce more clover into the grassland swards, however this will require a change in management style to make clover incorporation effective.



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Driving Excellence & Innovation



#### Innovations

Socio-economic Resilience / Precision





John Rafferty

**Pilot Farm description** 

Poyntzpass, Co.Down - 2022



N. Ireland



• Slurry bubbler system

COSMIX Out of parlour feeders

- Yield 10076 litres
  - Feed 3877kg
  - Milk from forage: 1460 litres
  - 4.13% butterfat, 3.38% protein
  - Milk solids 757kg

- Milk sold to Lakeland Dairies
- Margin over concentrate £1748
- Gross Margin per cow £1468
- Full confinement system fed TMR





 Fully automated dairy – offers flexibility
 Good land base - All Land within 2 miles of home farm



#### Weaknesses

 Land is quite hilly, but can still be managed effectively



 Net Zero Farming – already ahead of most farms
 Renewables- wind on farm



 Increasing Feed and Fertiliser costs

#### Farmer's strategy for a "resilient" system

Breeding strategy has been focussed on producing smaller cows to reduce maintenance requirements and for easier management. Other breeding focuses include improving fert ility, reducing lameness and improving locomotion, and improving milk components. There is a focus on improving grass silage quality to increase production and cut concentrate costs.

#### Aspirations / Needs for the future

Any developments in automation in the future that can improve business efficiency will be adapted on farm. Investment in silage storage is required to cut the risk of any environmental damage. Investment in renewable energy on farm will be important in the future to reduce energy consumption from the Grid.



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Driving Excellence & Innovation



Samantha McCarroll Pilot Farm description *Fintona, Co. Tyrone - 2022* 





- Yield 5460 litres
- Feed 0.699T
- Milk from forage: 3907 litres
- 4.65% butterfat, 3.71% protein
- Milk solids 456.46kg
- Milk sold to Glanbia Milk
- Cost of production £0.317/litre (including family labour and finance)
- Net Profit £394/cow
- Sexed semen used for 3 weeks, beef bull after





Maximising grassland utilisation through extended grazing
Excellent cow fertility
Excellent milk from

forage and milk solids



#### Weaknesses

High rainfall area and farm is considered wet
Lower cow yield compared to other



#### Opportunities

 Net Zero Farming – already ahead of most farms

 Grow more grass – increased soil fertility Threats
Increasing Feed and
Fertiliser costs

#### Farmer's strategy for a "resilient" system

Maximising use of grass through extended grazing and strip grazing herd. Excellent herd fertility with good quality cows, use of sexed semen in first 3 weeks of breeding to breed replacements, with other cows put to the bull to breed beef calves for sale.

#### Aspirations / Needs for the future

Increase grass production through improved soil fertility and similar amount of chemical nitrogen, increasing milk production – components and litres. Strategising meal use through increasing feeding during peak milk production.



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.





Thomas Steele Pilot Farm description *Kircubbin, Co.Down - 2022* 





AfiFarm Herd Management system





Good land base, all land within 5 miles of farm
Herd genetic quality
Innovative - willing to try new things and take part in R&D



#### Weaknesses

 Low rainfall area and light land

- Lacking skilled labourFarm infrastructure
- investment required



- Home grown proteins
  Trying to reduce Carbon
- footprint
- Renewables solar panels on farm
- Genetics more tailored use of sexed and beef semer



Increasing Feed and
 Fertiliser costs
 Public misconception of farming practices

#### Farmer's strategy for a "resilient" system

Focussing on longevity of the herd – breeding for fertility, good feet, and cell count More dependency on home grown proteins. Making more use of measured data to improve performance. Making use of Precision GPS mapping to improve record keeping.

#### Aspirations / Needs for the future

Need to breed the low maintenance cow. Investment in staff training to upskill staff to improve daily management. Investment in infrastructure required in the future to continue to build and improve the business. To make more use of automation



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Driving Excellence & Innovation

## R4D DAIRY FARM NETWORK Farm's presentations







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#### Innovations

Resource efficiency /Socio-economic Resilience







Finland

#### **Farming milestones**



2018 New barn and AMS (milking robot)

2020 3 feed silos built

Koivurannan tila

Niko & Hanna Mähönen Maaninka 2022

> 2021 Separate barns renovated and expanded for heifers and calves

#### The herd

- 470 Livestock Units (LU)
  - 285 dairy cows Breeds : Holstein (85%) Nordic Red (15%)
- 180 dairy heifers
- Calving period : all year round
- Age at first calving : 24.5 months



#### Agricultural Area

#### 380 ha AA

- 280 ha grass silage
- 10 ha pastures
- 10 ha other grasses
- 80 ha cereal grains

#### Workforces

- 2 farmer
- 3.5 employees + 2 during harvest season
- Machinery cooperation and working together with Kuikkalahti dairy during harvest season

#### Areas of interest

- New manure separation systems
- Cooperation and networking with other farms
- Continuous development of the business

#### Main buildings and equipment

- Loose housing barn for dairy cows, water beds
- 4 milking robot (Lely Astronaut A5)
- Feed mixer wagon (TMR feeding)
- Lely Juno- Automatic feed pusher

- Individual boxes for young calves
- Heifers and calves in separate barns, deep straw bedded lying area for calves

#### **Production / Technical results**

- 3 050 000 liters of milk produced per year
- 4.21 % fat & 3.4 % protein content
- Stocking rate: 1.6 LU / ha forage area
- 10 500 I of milk /cow /year & 6 382 I / ha forage area





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## **Production / Technical results**

- 2 300 000 liters of milk produced
- 4.25 % fat & 3.33 % protein content
- Stocking rate: 1.4 LU / ha forage area
  - 11 500 l of milk /cow/305 d & 11 500 l / ha forage area
- Valio

• Carbon foot print: 0.86 kg CO<sub>2</sub> e/kg ECM

(energy corrected milk)



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Kuukkajärvi Pellervo Kässi & Ulla Heinonen *Uurainen 2022* 





- Half warm loose housing dairy barn
- 2 milking robots
- Slatted floors

## **Production / Technical results**

- 826 400 liters of milk produced
- 5.00 % fat & 3.97 % protein content
- Stocking rate: 0,9 LU / ha forage area
- The breeding criteria: easy calvings and genetically polled animals
- 8 700 l of milk /cow /year & 5 509 l / ha forage area Al
  - All animals grazing for 5 months





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"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.

PROJECT



RESSOURCE

Efficiency

**Partners** 

R4D pilot farmers are involved in a National Dairy Akis group where needs, solutions and knowledge are exchanged with other farmers, advisors and scientists on their way to build a resilient system. More information https://resilience4dairy.eu/

**ENVIRONMENT** 

**ANIMAL** Wellbeing



## Pohjois-Korven tila Raimo & Riitta Haapalainen *Maaninka*





- 1 employed during harvest season
- Welfare of calves
- Higher milk production / cow

## Main buildings and equipment

- Tie stall barn, 40 stalls
- Individual boxes for young calves
- Milking system: 6x milk master DeLaval
- Calves 2 months whole milk 9 l/d
- Winter: Silage + high-protein compound feed + cereal

• Solid manure

• Summer: Pasture + compound feed

## **Production / Technical results**

- 348 000 liters of milk produced
- 4.8 % fat & 3.6% protein content
- Stocking rate: 1.1 LU / ha forage area
- 10 000 l of milk /cow /year & 5800 l /ha forage area
- Summertime; Rotational grazing (Grazing time 21 h /d, cows change the grazing zone every day)



1



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## Satulin tila Marko ja Marianne Mänki Jokioinen 2022





- Free ranging barn, cubicles
- 2 milking robots
- Separate building for young stock



## **Production / Technical results**

- 1 150 580 | of milk produced (97 % sold)
- 4.62 % fat & 3.73 % protein content
- Stocking rate: 1.63 LU / ha forage area
- 8851 I of milk /cow /year & 10 005 I / ha forage area
- Maintaining high genetic value in breeding of cows



## Aspirations / Needs for the future

Improvement of working conditions Generational change



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## Tarinaharju Jaana & Juha Roivainen *Kuopio 2022*







- 38 Livestock Units (LU)
- 29 dairy cows <u>Breeds</u> : Holstein (81%), Nordic Red

Walter Ehrström's gold medal

for milk quality

- (12%), Crossbreeds (7%).
- 17 dairy heifers
- Calving period : all year around
- Age at first calving : 26.1 months

#### Workforce

- 2 labour units (Full Time Equivalent)
- Aims : Efficient cultivation, improving average milk yield

## Areas of interest

- self-sufficient energy production
- Cultivation of special crops (pea and faba bean)

### Main buildings and equipment

- 1x4 herringbone milking station
- Unlimited outdoor access during summer and winter

## **Production / Technical results**

- 305 500 liters of milk produced
- 4.29 % fat & 3.43 % protein content
  - Stocking rate: 0.22 LU / ha forage area
- 10 357 | of milk /cow / year & 1 796 | / ha forage area
- Breeding criteria
- Feeding results
- Economics
- Feed only first cut silage

## **Agricultural Area**

#### 170 ha AA

- 118 ha grassland
- 45 ha barley grains

Farm expanded to

170 ha

• 7 ha other



45

27%





- Enough field area for expansion
- good machinery
- good location of the fields
- Replaced by a new generation



### Weaknesses

Sometimes too little labour force
Old barn -> have to build a new one.



 Good starting points for the development of the farm



Weather
World situation, energy and fertilizer crisis

## Farmer's strategy for a "resilient" system

Amount of arable land for the current number of animals, even in bad years there will be enough grass to harvest Good machinery Remote manure tanks enable to storage the manure for the actual need for the next

growing season, and optimization of fertilization

Self-sufficient grain production, purchased feed costs can be kept in a minimum

## Aspirations / Needs for the future

Generation change and building a new barn



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# R4D DAIRY FARM NETWORK Farm's presentations









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Zsadanyi Malom 95 Ltd Pilot Farm description Zsadány – 2021 (R4D-HUN-01)





- Production / Technical resu
- 7 500 000 liters of milk produced (100% sold)
- 3.84 % fat & 3.40 % protein content
- 11.060 | of milk /cow /year
- Extra milk quality

1







## Partners

Improving the genetic

RESOURCE

Efficiency

quality of the herd

#### Project

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PROJECT



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Aquaboard, climate protection

Separation of manure

**ENVIRONMENT** 

**ANIMAL WELLBEING** 



- 12 000 000 liters of milk produced (100% sold)
- 3.61 % fat & 3.26 % protein content
- 11 500 l of milk /cow /lactation
- Extra milk quality







## Farmer's strategy for a "resilient" system

Only milk production with excellent management Improving the quality of forage Modernisation of the sowing structure

## Aspirations / Needs for the future

Increase production efficiency

## **Improvement project - objectives**



## Project

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5600 l of milk /cow /lactation





#### Project

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UNIVERSITY of DEBRECEN







"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.





- 12 500 l of milk /cow /lactation
- Extra quality milk

1







- The genetic value of the herd
- Automation, precision farming
- Quality of forage
   production
- Excellent milk yield



## Weaknesses

Lack of heifer barns Few and fragmented forage area



• A2 milk production



## Farmer's strategy for a "resilient" system

Precision technology in dairy and crop production Increase the forage area Reasonable crop rotation, second crops Reducing the amount of forage purchased, increasing own production Solar panels

## Aspirations / Needs for the future

**Increasing production efficiency** 



## Project

"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.









Modern technology Appreciation of employees Solar panel

## **Aspirations / Needs for the future**

Improving production efficiency



#### Project

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# R4D DAIRY FARM NETWORK Farm's presentations









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## Audronė Rudienė

LITHUANIA

Resilience for Dairy (R4D) has received funding from the European Union's Horizon 2020 research and innovation program under grant agreement No 101000770

## Innovations

Socio-economic **Resilience** / Environment





#### **Farming milestones**



#### Main buildings and equipments

- Sleeping area on straw litter
- Individual boxes for young calves
- Exercise area producing solid manure
- Collective boxes on straw litter for heifers

## **Production / Technical results**

- 310 000 liters of milk produced (98 % sold)
- 4.3 % fat & 3,7% protein content
- 8780 | of milk /cow /year & 4 050 | /ha forage area



## Farmer's strategy for a "resilient" system

Adhere to high standards of animal welfare, providing a comfortable and stress-free environment for dairy cows. This includes ensuring proper housing, access to clean water, regular veterinary care, and promoting behaviors that reduce cow stress, such as avoiding overcrowding and harmful handling practices.

## Aspirations / Needs for the future

To create good conditions for both farm animals and farm workers. To automate farm operations and improve the quality of milk production.



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Donatas Kaktys Pilot Farm description \_\_\_\_\_ 2022

## Lithuania



## **Production / Technical results**

711 000 liters of milk produced (100% sold)

4.4 % fat & 3,30 % protein content



## Farmer's strategy for a "resilient" system

Raising a healthy, productive cow herd starts with a healthy calf, genetics and the right growing conditions.

## Aspirations / Needs for the future

To build a new calving parlour and install two milking robots in the cowshed.



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European Union's Horizon 2020 research and innovation

leva Bitaitytė Pilot Farm description 2022







## Farmer's strategy for a "resilient" system

Leva want to achieve high returns with relatively modest resources and simple operations. She try to keep up with all the challenges facing industry. Strengthen grass part in in the cattle feed. A farm with attractive work conditions.

## Aspirations / Needs for the future

Maintain good work conditions. The main focus is on the cows and producing good quality milk.



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Innovations

Socio-economic Resilience / Environment Saulius Gaidžiūnas Pilot Farm description 2022

## Lithuania





4.3 % fat & 3,20 % protein content



and quiet in the barn.

Aspirations / Needs for the future

Improvement project - objectives

ECONOMY &

LABOUR

PROJECT

Baltic Agro

Creation of cheese processing unit. Installing two Lely milking robots. Pay more to cows genetics

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Reduce work load

Mix productivity and

RESSOURCE

Efficiency

Pienas LT

efficiency

Partners

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TYRIMA

Economical efficiency to pull a

Diversify income coming from

revenue

the dairy

**ENVIRONMENT** 

**ANIMAL** Wellbeing


Viktorija Švedienė Pilot Farm description 2022



# Innovations

Socio-economic Resilience / Environment







#### The herd

- 20 Livestock Units (LU)
- 10 Holstein
- 5 mix breeds
- 5 dairy heifers
- Calving period : all year round
  - Age at first calving : 26 months

# Agricultural Area

#### 15 ha AA

- 5ha perm. grassland
- 2 ha of barley and wheat
- 8 ha main fodder area

# Perm. Grassland ecereals fodder areas

#### Workforces

- 1 labour units (Full Time Equivalent)
- 15 dairy cows
- Aims : generate bigger income,
- automatization

#### Areas of interest

- Milk quality
- Genetics

#### Main buildings and equipments

- Cubicle barn for cows
- DeLaval cooling fans

- Heifers : Free stall housing
- DeLaval mobile robot milking unit

#### **Production / Technical results**

- 63 800 l. sold milk
- 4.15 % fat & 3.40 % protein content
- 6 000l of milk /cow /year



# Farmer's strategy for a "resilient" system

Reduce the use of mineral fertilisers. To reduce nitrogen emissions, manure is treated with probiotic products Strengthen grass part in in the cattle feed. Viktorija want to achieve high returns with relatively modest resources and simple operations.

# Aspirations / Needs for the future

Improving the dairy performance of livestock and increase cow longevity with a focus on their genetics.



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11 dairy heifers

genetics

Calving period: all year round

# Areas of interest

perm. Grassland wheat rapeseed

Lithuania

- Land restoration
- Grass management

20ha of rapeseed

Automatization

#### Main buildings and equipments

Deep bedding shed for cattle (access to field all year round)

Workforces

2,25 labour units (Full Time Equivalent)

Aims : generate income, automatization,

- Calf feeding milk
- Milking parlour 1X7

- Individual boxes for young calves
- Collective boxes on deep straw bedding for heifers

#### **Production / Technical results**

- 30 00 litres (100% sold)
- 4.3 % fat & 3,20 % protein content
- Cheese fermented: 6000kg sold



# Farmer's strategy for a "resilient" system

To process on-farm produce and sell it directly from the farm. Follow a farm-to-table strategy. To take care of the welfare of the cows, improving feed quality, housing conditions, etc.

# Aspirations / Needs for the future

Creation of cheese processing unit. Installing milking robot. Pay more to cows genetics, grassland management



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# R4D DAIRY FARM NETWORK Farm's presentations







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# Grøndalsgård Nørager Pilot farm description











	New cow barn & 2 silos. Demolished f		New feed storage		Reconstructed crop storage into 2 slaughter			
2015		2017		2019	calf pens	2021		
٠	۲	۲	۲	۲	۲	•		
Fire in feed bar & equipment building		New calf housing & collection area		Changed to solid concrete floors & deep bedded san cubicles		Expanded crop storage & built gas leakage proof grain silo		

#### **Innovative features**

- Organic production
- High % crossbreeding
- Legumes in crop rotation
- Tractor traffic GPS
- Rubber walkways between pastures



#### **Buildings & Equipment**

- Modern indoor housing
- Deep sand cubicles
- Rotary milking parlour
- Individual calving pens
- Manure scraper
- Individual calf housing & group housing
- Own claw trimming equipment

#### Labour force

- 10 employees
- 2 students

. . . .

- Areas of interest
- Environment & ecology
- Animal nutrition
- Societal issues

# The herd

415 cows in total 375 cows in milk

310 dairy heifers

All-year-round calving Age at first calving: 24.5 mo Summer grazing (7h x 150d)

**Breeds**: 57% Holstein 43% Holstein x Danish Red x Montbéliarde





Milk production: 11,341 kg ECM per cow per year





# Innovative practice

## Potential future solutions

Install deep bedded sand cubicles & V-shaped solid concrete floor with automatic manure scraper as strategy for improving economic resilience through improved animal welfare

- Strategic leadership
- Self-sufficiency in feed production
- Decrease debt



#### **Partners**:



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Store Blæsbjerg

Holstebro Pilot farm description



Denmark

Во	ought <i>Store Blæsbjerg</i> (430 cows & 6 milkin		Start common field	d	Replaced all milking	g	
2010	robots)	2014	management	2015	robots	2021	
•	•	•	•	•	•	•	
Bought farm for arable land	2012	Bought Gammelmølle farm for Heifers	2014	Built calf stables, 2 new milking robots 575 cows		Bought Ålykke & Borris pig farms	

#### **Innovative features**

- Highly mechanised
- Embryo transfer
- DNA testing heifers
- Manure treatment to reduce NH<sub>3</sub> emissions





#### **Buildings & Equipment**

- Cubicles with mattress & rubber mat
- Group calving pens
- Group housing of calves on straw
- 8 x milking robots
- Manure robot
- Feed collector robot
- Bedding robot

Labour force

- 5 full time employees
- 3 students

**Areas of interest** 

- Environmental impact
- Welfare of employees
- Economic efficiency

# The herd

590 cows in total 530 cows in milk 560 dairy heifers

All-year-round calving Age at first calving: 22 mo Fulltime indoor housing

Breeds: 30% Holstein 15% Danish Red

55% Holstein x Danish Red x Montbéliarde

Milk production: 11,330 kg ECM per cow per year







#### Partners :



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2008

Bought 100 ha arable

land

Elmegården

Karup J Pilot farm description



Denmark

Built new housing facilities with 4 x milking robots, feed robots & bedding robot

2007

Replaced milking robots with milking parlour. Built heifer & dry cows housing & increased herd to 900 cows

2015

2006 ●

Bought Elmegården farm

#### **Innovative features**

- Modern housing
- Pair- & group-housing calves
- Precision feed management system (online)





#### **Buildings & Equipment**

- 2 x 150m long buildings
- Deep bedded sand cubicles
- Group calving pens
- Group housing of calves on straw
- Milking parlour (2 x 24)
- Manure robot (12x p/d)

Labour force

- 15 full time employees
- 5 part-time students

**Areas of interest** 

- Social welfare
- Animal nutrition
- Environmental welfare

# The herd

910 cows in total 805 cows in milk 570 dairy heifers

All-year-round calving Age at first calving: 22 mo Fulltime indoor housing

**Breeds**: 40% Holstein 60% Holstein x Belgian Blue & Angus





Milk production: 12,831 kg ECM per cow per year





#### Innovative practice

Replace 4 milking robots with a 24:24 milking parlour as a strategy for improving economic resilience.

## Potential future solutions

- Energy production (biogas, wind or solar

- Feed additive to reduce methane
- Self-sufficiency in feed
- production



#### **Partners**:



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Lykkegården

Ørsted Pilot farm description



Denmark

Bought new milking robot & more arable land 2009 2014			Bought new milkir robot	CowConne	Sold 35ha, added blowers in cow barn, CowConnect feed management & 2019 started with embryo transfer 2021			
•	•	•	۲	•	۲	•	•	
Bought farm (120 cows, 430 sows); new barn & 3 milking robots	2010	Stopped pig production	2015 	nvested in LED lights	2020	Replaced 4 milking robots, replaced all lights with LED		

#### **Innovative features**

- Embryo transfer
- Wagyu semen for beef
- Larger cubicles to reduce risk of injuries





#### **Buildings & Equipment**

- Modern indoor housing
- Deep sand cubicles
- 5 x milking robots
- Individual calving pens
- Manure scraper
- Individual calf housing & group housing

#### Labour force

- 4 employees

- 1 student

<u> Mini</u>

Areas of interest

- Animal health & welfare
- Animal nutrition
- Society-friendly system

# The herd

330 cows in total300 cows in milk290 dairy heifers

All-year-round calving Age at first calving: 23 mo Pasture access for pregnant heifers

**Breeds**: 97% Holstein 3% Holstein x Belgian Blue & Holstein x Wagyu





Milk production: 12,653 kg ECM per cow per year





Embryo transfer of top cows as strategy for improving economic and animal welfare resilience

- She mentioned strategies that she already implemented





#### **Partners**:



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# Ny Dyrvig Tarm Pilot farm description













# Innovative practice

# Potential future solutions

Cow-calf contact as strategy for improving animal welfare resilience. Dam-calf contact for 1 wk, then foster groups until 3 mo

- On farm sale of dairy products
- Multi-cropping
- Free living housing





#### Partners :



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Fårup Overgaard

Rødkærsbro Pilot farm description





1995	Increased to 500 cows	Collaboration neighbour, bought dairy new farm <b>2003</b> (130 cows, 170ha) <b>2006</b>		Built new cow barn	B <b>2008</b>	Built feed storage facilities 2008 2016					
	۲	۲	۲	۲	۲	۲	۲	۲	۲	۲	
	Bought fa (50 cows, 5 Developed	5ha).	Built nev cow barr		Adapted new for youngst		Bought pig farm (150ha)	2009	Installed biogas plant	2017	

#### **Innovative features**

- Biogas facilities
- Large area arable land located closely
- 100% sexed semen





#### **Buildings & Equipment**

- Cubicles with rubber mat or water mattress
- Individual calving pens
- Milking parlour (2 x 20)
- Manure scraper
- Individual calf housing & group housing
- Separate location for youngstock & far-off cows

Labour force

- 6 employees

**Areas of interest** 

- Environmental impact
- International relations
- among dairy farmers

# The herd

- 415 cows in total365 cows in milk405 dairy heifers
- All-year-round calving Age at first calving: 24 mo Fulltime indoor housing
- **Breeds**: 98% Holstein 2% Holstein x Belgian Blue





Milk production: 12,608 kg ECM per cow per year





#### Innovative practice

Installing a biogas plant as strategy for improving environmental resilience. Codigestion of cattle and pig manure & maize silage

# Potential future solutions

- Employee cooperation
- Self-sufficiency in feed production





#### **Partners**:



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# R4D DAIRY FARM NETWORK Farm's presentations







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Fam. Simon ČRETNIK **Pilot Farm Description** Pernovo 12, 3310 Žalec







- Stocking rate: 2.1 LU / ha forage area
  - High-production 11 694 kg of milk /cow /year & 18 464 kg /ha forage area



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.





Fam. Jakob DOLINAR Pilot Farm Description Stara Oselica 2, 4225 Sovodenj







7 423 kg of milk /cow /year & 7.189 kg /ha forage area



Production of high-quality grass-based milk, which is the basis for processing of high-quality dairy products. Improvement of health and longevity of dairy cows. Added value and direct selling of dairy products in farm shop.

# Area of interest / Aspirations / Needs for the future

Efficiency and improvement of grassland management are 2 keywords of this farm. Reducing of hard manual work and simplification of work tasks. They also pay attention to the balance between work and free time. Family life is important for this family.



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1

Nada & Martin JAMŠEK Pilot Farm Description *Moste 103, 1218 Komenda* 









- Ljubljana
- Good land distribution
- Good cow genetics
- Good knowledge on
- production practices
- Diversified Milk
- **Distribution Channels**



#### Weaknesses

 Tied-in barn with inappropriate dimensions

- Bad cow comfort
- Expensive land



#### Genetic improvements of dairy cows

- Direct sales of m
- Better cow practices
- AI Implementation
- Innovation: Taking

advantage of wide-spread knowledge



- Legislation which is not
- in favour of farming
- Community Complaints: Negative attitudes or
- complaints from the public
- Lower consumption of milk and dairy products

## Strategy of the farmers / Resilience

In the future, we aim to heighten our farm's resilience through sustainable farming and optimized resource use, ensuring the long-term health of our land and livestock. We will diversify our milk distribution channels to mitigate market risks and sustain high productivity by investing in robust genetics. Embracing AI technology is an opportunity to increase operational efficiency and adaptability. Lastly, we plan to foster stronger community relations to maintain harmonious coexistence, thereby securing our farm's resilience and long-term prosperity

# Area of interest / Aspirations / Needs for the future

Our objective is to enhance operational efficiency and prioritize cow comfort, aiming to thoughtfully automate routine tasks to lessen our workload. In all our transformations, the welfare of our livestock remains a key focus. Achieving these goals will require ongoing learning, adaptability, and strategic improvements. Furthermore, the exchange of knowledge and experiences with other farms on similar paths is invaluable to us.



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Fam. Toni KUKENBERGER Pilot Farm Description Gorenje Ponikve 20, 8210 Trebnje







- 4.02 % fat & 3.82 % protein content
- Stocking rate: 1,04 LU / ha forage area
- 8.716 kg of milk /cow /year

- Breeding criteria: BB, A2A2, high protein, longevity, good udder
- Organic / Hay milk



#### Strategy of the farmers / Resilience

Producing high quality hay and corn and provide good grazing management. Breeding of BB / AB & A2A2 genotype of Brown cows. Processing organic hay milk to high quality dairy products – e.g. cheese Prosenik. Direct marketing of milk and dairy products. To have good relations with co-workers, consumers and society.

#### Area of interest / Aspirations / Needs for the future

Efficiency and improvement of grassland management are 2 keywords of this farm. Reducing of hard manual work and simplification of work tasks, managed by a loyal and devoted team of co-workers. They also pay attention to the balance between work and free time. Family life is important for this family.



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Gregor & Marta ROČNIK Pilot Farm Description Zavodnje 31, 3325 Šoštanj







• 13 899 kg of milk /cow /year & 21.246 kg /ha forage area



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# R4D DAIRY FARM NETWORK Farm's presentations







R4D FARMBOOK | 247



# Andreas Hobus Dörphof, Schleswig-Holstein Pilot Farm description

# Germany





10 350 kg of milk /cow /year & 14 474 l /ha forage area



- Strong family 4.5 FTE are family
   Diverse mixed farm
- spreading risks over
  - 1. Milk production
  - 2. Renewable energy
  - 3. Cash crops
  - 4. Farm shop and laying hens



#### Weaknesses

- too many projects at the same time
- Family is getting oldHigh investments and
- high loans have to be met by high productivity



# Opportunities

Bild up ideas to streamline the farm, shift to a low input grazing system around
Touristic region – Sell more products directly
Open minded looking for opportunities



- Future agricultural
   politics is unpredict table
- too much burocracy
   Very high land prices,
- both to buy or to rentclimatic change

# Farmer's strategy for a "resilient" system

Working on beeing independent from external purchases, even as conventionel farmer growing grass red clover for silage making and grass white clover for grazing, this leads to reduction of protein rich concentrates and artificial nitrogen-fertilisers.

Efficient rotational grazing system under development. 2.5 cent /kg milk less feeding costs compared to neigbours. Bio-diversity as opportunity. Crop rotations with clover and 5 other criops allow for special subsidies, but also leads to carbon sequestration.

With financial support from partners(companies + private people) growing 5 ha wild flowers

#### Aspirations / Needs for the future

Further development of the grazing system: changing from all year round calving to autumn block calving. More own products in the farm shop sofar also meat and ice cream



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Bent Jensen-Nissen Jübek, Schleswig-Holstein Pilot Farm description





#### **Production / Technical results**

- 4 392 000 liters of milk produced (97 % sold)
- Concentrates: 305 gr. per kg milk
- 4,05 % fat & 3,46 % protein content
  - Stocking rate: 2.56 LU / ha forage area; 2.12 LU / ha agricultural area
- 10 980 kg of milk /cow /year & 20,815 kg /ha forage area



#### Farmer's strategy for a "resilient" system

Foundation of civil law partnership with a neighbor and merging the farms was the key to the actual effective farming enterprise, due to generations shift after a very good partnership the former is bought out. Now the farm has just the right size, no pressure to continue growing at any cost. Consolidation is now in the focus, aim to have less than 2 cent capital costs per kg Milk Rearing of heifers is now contratced to a neighbor farm Good personnel management.

Focus on animal welfare access to 18 ha pasture for cows in the second half of lactation

# Aspirations / Needs for the future

Exploring possibilities to spread the risks by financial investments in renewable energy produced on farm, focus will not be on biogas but wind and solar energy



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#### Innovations

Socio-economic Resilience / Animal welfare





**Christian Cordes** 

Wanderup, Schleswig-Holstein Pilot Farm description



Germany

		MA A		ME NA		Hanpur	5
2004 New loose housing barn 166 cubicles		<b>2010</b> Biogas plant 400 KW		<b>2019</b> Upgrade of barn to Animal welfare barn		<b>2021</b> Neighbour farm bought = + 340 KW Biogas and large pig barn	
	•	•	۲	۲		۲	
	<b>2006</b> Solar panels 220 KW		<b>2017</b> Jpgrade: flexibilization of biogas plant to 950 KW, Reintroduction of grazing		<b>2020</b> New barn for calving + young stock	Farming milestor	
<ul> <li>213 L</li> <li>175 da</li> <li><u>Breeds</u></li> <li>22% –</li> <li>35 + 3</li> <li>Calvin</li> <li>Age at</li> </ul>		risian t rate srs itumn block (; 25 month 30 kg) = 18	ns 000 per year	<ul> <li>25 ha</li> <li>40 ha</li> <li>32 ha</li> <li>32 ha</li> <li>180 ha</li> <li>130 ha m</li> </ul>	a perm. grass temp. grass Silage maize Winter rye sugar beet ( Silage maize ain fodder a	land e(cows) (biogas) ee (biogas)	124 29% 40 9% 7%
• 5	FT-labour u 8.3 dairy co 18 000 pigle	2 Biog ws & 583 3 ets fed from	y production as + piglets) 00 I /FTE	<ul><li>Health</li><li>Cost ef</li><li>Exchan</li></ul>	• .	al welfare	

#### Main buildings and equipment

- Animal welfare barn, 1.1 feeding places, 175 cubicles with straw + 42 cubicles outside. New calving barn and pen for calves
- Under installation 3 milking robots in combination with AB-grazing system
- 220 KW Photovoltaics, 740 KW Biogas, heating with excess heat
- Barn for piglet rearing from 7 to 30 kg for 2500 piglets

## **Production / Technical results**

- 1.750 000 kg of milk produced (97 % sold)
- 4.1 % fat & 3.4 % protein content
  Stocking rate: 1.63 LU / ha forage area
- Veterinary costs: 0.99 cent /kg milk
- 213 gr. Concentrates / kg milk
- 10 050 kg of milk /cow /year & 13 461 kg /ha forage area
- 18 000 piglets (7- 30 kg) per year



- Strong family 3.5
- FTE are family
- Very good co-workers
- Spreading risks via
  - 1. Milk production
  - 2. Reneable energy
  - 3. Piglet rearing



#### Weaknesses

- Too many working hours per family member
   High investments an
- high share of loans
   Coarse sandy soils with low water



 2 sons are willing to take over as partners
 Dairy company pays extra for animal welfare milk from pasture



- Weather dependency, climatic change because of coarse sandy soils
- Future interest rate developments

#### Farmer's strategy for a "resilient" system

Diversification with three main branches of the farm enterprise Reintroduction of grazing in combination with minor investments to increase animal wellfare in the barn, gave possibility for a special contract with a dairy company (+ 4 cent/kg) More animal wellfare + pasture increased cow health. Based on grazing lower costs for concentrates (- 1.5 kg ECM)

#### Aspirations / Needs for the future

After fast growth of the farm, the farm has just the right size, no pressure to continue growing at any cost. Consolidation is now in the focus. Reduction of work load via changing to automatic milking system (3 robots)



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Christian-Albrechts-Universität zu Kiel



Innovations

Socio-economic Resilience / Animal welfare Hof Backensholz Jasper + Thilo Metzger Petersen Oster Ohrstedt, North Frisia

## Germany







 Mixed farm, most forage area around the farm allows to graze 500 cows

 Independency from classic milk marked



#### Weaknesses

 Inflation had and can have negative impact on organic cheese

Grown family farm we have to organize secondary leadershig



 Take opportunities as they come, there are lots of opportuinities

 Spreading financial risks by diversification Threats

 Weather dependency (because of grazing)

 Very high land prices, both to buy or to rent

# Farmer's strategy for a "resilient" system

Early converted to organic farming and built up large experience. Good mechanisation especially with farm machinery for organic weed management. Deep rooting red clover as drougt tolerant main protein (XP) and nitrogen (N) source. Good working atmosphere, good relations to co-workers, good team of co-workers. Self sufficieny with electricity and especially heat used for the cheese manufactory. High self sufficiency with XP and N and grazing are the base for a low Carbon-footprint

# Aspirations / Needs for the future

Expand direct sale of products via web-shop Cheese factory needs to be extended and modernized

Estimation of the environmental footprint of own cheese-production as base for marketing



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# Hof Brehmhöft Hanno and Max Lammers Winnert, Region North Frisia

#### Germany







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#### Jan Danker Brügge, Schleswig-Holstein Pilot Farm description

# Germany





- 4.635 000 liters of milk produced (97 % sold)
- 3,95 % fat & 3,45 % protein content
- More than self sufficient with electricity
- Stocking rate: 3.59 LU / ha forage area; 2.24 LU / ha agricultural area
- 10.522 | of milk /cow /year & 26,947 | /ha forage area



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Grünhof Jörg Riecken Großbarkau, Schleswig-Holstein **Pilot Farm description** Resilience for Dairy (R4D) has received funding from the European Union's Horizon 2020 research and innovation

#### Germany



#### **Production / Technical results**

- 1.650 000 liters of milk produced (97 % sold)
- 3,9 % fat & 3,3 % protein content
- Stocking rate: 1.78 LU / ha forage area
- 11,785 | of milk /cow /year & 14 474 | /ha forage area
- Veterinary costs: 0.75 /kg milk
- 240 gr. concentrates / kg milk



#### Farmer's strategy for a "resilient" system

Beeing prepared taking preventive measures: e.g. own emergency power supply, able to milk, cool and warm up in case of power failure. Regenerative energy (Photovoltaics and wood chips for heating) Own mechanisation, to be independend from contractors when needed. The very efficient grazing system is the centra point, it leads to low feeding costs and healthy cows. Compact block calving offers many opportunities to concentrate working processes but also enables for holydays with the family during summer

#### Aspirations / Needs for the future

Invest more outside the agricultural sector

Building an additional storage for 1000 tons of maize silage to build up reserves for draught as well as to have already ensiled maize for cows calving in mid of september



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Hof Sophiental Kirsten Wosnitza and Gerd-Matthias Albertsen Löwenstedt Northern Frisia

# Germany







- High work efficiency with good work-life balance
- Longevity of cows, good animal welfare
- Good public acceptance
- Biodiversity on grasslandLow carbon footprint of
- milk production



#### Weaknesses

- Coarse sandy soils with low water storage capacity
- farm too small for necessary machinery for
- Contractors not ready for regenerative farming



#### Opportunities

- Grazing area accecible from the farm
- good climatic conditions to grow forage
- Good advisory system and farming infrastructure (a choice of dairyand feedstuff companies



- climate change because of weather dependency
- volatile milk prices
- public acceptance of
- dairy farming in general
- Underminig Green Deal decreases chances for
- sustainable farming
  - Return of wolves

#### Farmer's strategy for a "resilient" system

A very efficient grazing system based on autumn block calving - pasture is constantly stocked and a maximum growth hight of 7 cm (= Kurzrasenweide) leads to very high concentrations of crude protein and net energy in the grazed grass.

The block calving leads to healthy calves and allows efficient feeding in the first half of the lactation period, as a consequence 30% less concentrates are fed compared to neighbors. High animal welfare and a comparatively low carbon footprint of milk (PCF) production of 870gr. CO<sub>2</sub>eq/kg ECM are reached (without PCF reduction caused by the renewable energy sources). Grazing creates biodiversity (less cuts, cow dung as insect feed source) and increases CO<sub>2</sub>-storage

#### Aspirations / Needs for the future

Intensive dialog between consumers/citizens, farmers and politics to create a system, which pays for public goods and gives sustainable dairy farming a future (market + CAP) Establishing applied science, advice, school and on farm education for grassland and grazing systems.

# Aims and planned projects for further improvement



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Innovations

Socio-economic

## Lindhof (Kiel University) **Organic mixed farm** at Noer in Schleswig-Holstein







#### **Production / Technical results**

- 745 700 kg of jersey milk (= 870 000 kg ECM (94 % sold, rest needed for calf rearing)
- 5.2 % fat & 3.7 % protein content
  - 120 gr. concentrates / kg milk Stocking rate: 1.95 LU / ha productive forage area
- 7840 kg of EC-milk /cow /year & 12 608 kg /ha forage area

Full range farm shop for marketing of meat (driven as separate company)

25 dairy/meat crossbred heifers for beef production produced on wet grassland



Mixed farm, spreading financial risks and efficient nutrient management

 Cooperation with an organic all arable farm

# Mathematical and the mathematical and

# Farmer's strategy for a "resilient" system

Early converted to organic farming and built up large experience.
Low cost full grazing system on grass clover, 85 % of milk is produced from forage (forage costs: 16 cent /kg ECM-Milk (organic). Long grazing season (March to end of october).
5 month full grazing (May to September). Undersown grass clover and cover crops are used as additional forage. Eco-efficient milk production. Carbon footprint: 630 gr. CO2eq/kg ECM. Grazing is carried out on drought tolerant multispecies grass/clover (chicory and plantain) Cooperation with an organic all arable farm swapping solid manure against grass clover, sharing combine and some machinery for tillage with a conventional all arable farm.

#### Aspirations / Needs for the future

Expand direct sale of meat, try to produce own cheese with help of a mobile cheese factory When possible, extend herd size

# Aims and planned projects for further improvement



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## Michael Petersen, Taarstedt, Region Angeln Schleswig-Holstein





- 1 653 676 kg of milk produced (97 % sold)
- 4.5 % fat & 3.6 % protein content
  - Stocking rate: 2.3 LU / ha forage area
- 10 879 I of milk /cow /year

- 25 021 kg Milk /ha forage area
- Veterinary costs: 0.84 /kg milk
- 280 gr. Concentrates / kg milk



## Farmer's strategy for a "resilient" system

The focus of the business is the pursuit of efficient milk production. This, with targeted breeding goals, technologies (milk robots) and comfort, serves as a basis for a path to high productivity. This lays the foundations for healthy cows. This results in high milk production both per cow and per labour unit.

Mixed farming spreads financial risks, the additional arable land takes up excess nutrients.

#### Aspirations / Needs for the future

Invest more outside agriculture, Building an additional storage for 1000 tons of grass silage. Building a new barn to get more place for calves.



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Innovations

Nis and Dirk Petersen, Scheggerott, Region Angeln Schleswig-Holstein

#### Germany





#### Main buildings and equipments

- Historical slowly grown and mainly depreciated barn for 160 cows
- new milking parlour + selection + waiting area for effective milking by 1 person
- Good infrastructure for grazing fast rotational grazing 7 paddocks at short grazing height of 7 cm



## **Production / Technical results**

- 1 331 000 kg raw milk (= 1 430 000 kg ECM (94 % sold, rest needed for calf rearing))
- 4.57 % fat & 3.6 % protein content
  - Stocking rate: 2.9 LU / ha forage area
- 8 729 kg EC Milk /cow /year

- 19 590 kg Milk /ha forage area
- Veterinary costs: 0.82 /kg milk
- 202 gr. Concentrates / kg milk



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# R4D DAIRY FARM NETWORK Farm's presentations







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#### Armoki Kop. Pilot Farm description Álava - 2021





- 2.080.070 liters of milk produced
- 3,75 % fat & 3,19 % protein content
- 13.036 l of milk /cow /year
- Concentrate: 5.000 kg/ cow



#### Farmer's strategy for a "resilient" system

Use of forwarder wagon to reduce fuel use and improve quality of forage harvested. 5000 m3 pit to store slurry and use it on land, reducing the use of inorganic fertilizer. One more milking robot (4 in total)

#### Aspirations / Needs for the future

Implementation of solar panels and the application of a solid-liquid separator, in order to reduce inputs and achieve a more sustainable management Progress in improving fodder production



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#### Behi-Alde S.Coop. Pilot Farm description Álava - 2021





- 5.648.900 liters of milk produced
- 3,99 % fat & 3,25 % protein content
- 10.740 l of milk /cow /year
- Concentrate: 4200 kg/cow



- farmers
- Generational
- replacement
  - All cows genotyped



#### Weaknesses

- Outdated facilities
- Difficulties in making a repovation
- investment



#### Opportunities

- Possible A2A2 milk premium
- Better options for generational handover (worksharing)



Very high summer temperatures
Low value of the product in marketing

## Farmer's strategy for a "resilient" system

Genotyping of cows, selecting for the traits of interest. Regenerative grazing Use of bacteria for faster slurry decomposition Participation in the Cuma: lung raft (improved waste management)

# Aspirations / Needs for the future

Implementation of solar panels Modernise the facilities Investment in forage machinery



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#### C.B. El Haya Matienzo Pilot Farm description Karrantza/Carranza Valley





133 summatical cells

10 bacteria







# Improvement project - objectives



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Innovations

Socio-economic Resilience / Environment

151

Sarobe Farm Pilot Farm description Karrantza/Carranza Valley



ų,





#### **Production / Technical results**

- 2.000 L/day produced
- 4% butterfat and 3.6% protein
- 14 kg (8 + 6 in robot) of concentrate/cow/day
- Total  $\rightarrow$  26 kg DM/cow/day
- Total feed cost → 8.7€/cow/day



Partners



"Resilience 4 Dairy" is a European project involving 15 European countries and 18 partners. R4D is a thematic network on innovations and aims to support EU dairy farming in these regions where dairy farming is a main economic activity.





Ugarte-Berri S.C. Pilot Farm description *Gipuzkoa - 2021* 





#### Main buildings and equipments

- 140 cubicles with slurry solid extract
- Heifer pavilion
- Rotary milking parlour (24 places)
- Self-propelled mixer

 Solid-liquid separator + centrifuge



Boxes for calves

#### **Production / Technical results**

- 1.780.412 liters of milk produced
- 3,62 % fat & 3,21 % protein content
- 10.856 l of milk /cow /year
- Concentrate: 4.254 kg/ cow



High investments to imrove animal health and milk production
Trained and formatted farmers

Modernized equipment



#### Weaknesses

- High dependence on forage
- Small surface are



- Improve milk quality Improve working conditions
- Threats
- No capacity to extend the surface area
  - Low milk price

#### Farmer's strategy for a "resilient" system

Use of the solid fraction as a bed.

Modernisation and investment in machinery to improve efficiency and reduce inputs Continuous training of workers

#### Aspirations / Needs for the future

Implementation of solar panels to become more energy sustainable



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Innovations

Socio-economic Resilience / Environment

#### Zubeltzu Torre Pilot Farm description Itziar-Deba







#### **Production / Technical results**

- 1.067.000 L/year
- 3,78% butterfat and 3.6% protein
- 5.621 kg concentrate/cow/year
- 5.980 kg DM/cow/year
- Grass production → 9.152 T DM/ha/year





Save water and energy consumption

> RESOURCE EFFICIENCY

Partners

Lorra **Colaborators** 



**Opportunities** 

approach by the rural

**/stem** 

Possible 2 young

Threats

Precipitation and filling

of the slurry tank

Minimize costs

Lack of fodder

sometimes



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**PROJEC**1



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Resilience of animal welfare to

**ENVIRONMENT** 

ANIMAL WELLBEING

climate and urban societal changes

# Appreciation

Thank you to the partners, advisors, farm facilitator and farmers for making this project and its exchanges so rich and rewarding.

Let's make sure that we continue to share our knowledge so that European dairy farming becomes increasingly resilient!







JUNE 2024

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